# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

IN RE MOBILEYE GLOBAL SECURITIES LITIGATION

Case No. 1:24-cv-00310-DLC

**CLASS ACTION** 

CONSOLIDATED AMENDED CLASS ACTION COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS

JURY TRIAL DEMANDED

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Lead Plaintiff The Retirement Plan for Chicago Transit Authority Employees ("Chicago Transit" or "Lead Plaintiff"), by and through its counsel, brings this securities class action pursuant to Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 (the "Exchange Act"), and United States Securities and Exchange Commission ("SEC") Rule 10b-5 promulgated thereunder, on behalf of all investors who purchased or otherwise acquired securities of Mobileye Global Inc. ("Mobileye" or the "Company") during the period from January 26, 2023 through August 1, 2024, inclusive (the "Class Period") and were damaged thereby (the "Class").

The allegations in this Complaint are based upon Lead Plaintiff's personal knowledge as to itself and its own acts and upon information and belief as to all other matters. Lead Plaintiff's information and belief is based upon, *inter alia*, counsel's investigation, which includes: (a) review and analysis of regulatory filings made by Mobileye with the SEC; (b) press releases, presentations, and media reports issued and disseminated by the Company; (c) analyst and media reports concerning Mobileye; (d) other public information concerning Mobileye; (e) transcripts of Mobileye's investor and analyst conference calls; (f) Lead Counsel's review and analysis of trading data for Mobileye securities and related documents; (g) consultations with relevant experts and consultants; (h) Lead Counsel's communications with knowledgeable individuals, including former employees of Mobileye and the Company's customers; and (i) other sources.

#### I. INTRODUCTION

1. This action arises from a series of material misrepresentations by Mobileye and its senior executives. Throughout the Class Period, Defendants made false and misleading statements touting Mobileye's "record" sales volume and revenue growth. In reality, Mobileye had experienced stalling demand for its flagship product, and Defendants were engaged in a channel stuffing scheme, by which they shipped millions of units (and recognized tens of millions of dollars in revenue) above true market demand for the product, and even over the objections of Mobileye's

customers. When the full truth emerged, the Company's sales plummeted, and Mobileye's stock price collapsed by 70%, erasing all gains it had experienced since the Company's IPO two years earlier.

- 2. Mobileye is the dominant provider of advanced driver-assistance systems ("ADAS"). ADAS refers to technology incorporated into cars and other automobiles to provide safety features, such as lane departure warnings and alarms that alert drivers to obstacles. Mobileye designs and sells software and hardware that implements those features on vehicles. Approximately 90% of Mobileye's revenue came from the Company's proprietary "EyeQ" silicon chips. Mobileye's primary customers for those chips are a handful of so-called "Tier 1" suppliers, the companies in the automotive supply chain that work directly with automobile Original Equipment Manufacturers ("OEMs").
- 3. For decades, suppliers and manufacturers in the automotive supply chain have focused on improving efficiency and minimizing disruptions to the supply chain by implementing standardized protocols to regularly exchange information concerning near- and long-term manufacturing demands and the inventory on hand available to satisfy those demands. These processes and communications became even more important following disruptions from the COVID-19 pandemic, with key players up and down the supply chain publicly emphasizing the need for even greater communication to ensure effective operations.
- 4. The Class Period begins on January 26, 2023, when Mobileye announced its year-end 2022 earnings. That day, Defendants touted "better than expected" double-digit revenue growth, driven in large part by increased sales of the Company's flagship EyeQ chips. Defendants also provided financial guidance for 2023, guiding the market to approximately a 20% increase in revenue year-over-year, which they stated was actually "conservative." These disclosures were

particularly meaningful to investors because Mobileye had only just been spun off from Intel Corporation into an independent public company three months earlier, and this was Mobileye's first full reporting period earnings release and first full-year guidance since the spin-off. Thus, investors looking to value the Company focused particularly on the Company's historical and expected growth, which the market understood to reflect the demand for Mobileye's products.

5. As the Class Period continued, Defendants continued to tout Mobileye's revenue growth and their visibility into the purportedly growing demand for Mobileye's products and existing inventory levels. In their SEC filings, Defendants reassured the market that they were "monitoring inventory levels on an ongoing basis" and analyzing "demand" for Mobileye's EyeQ chips. Moreover, Defendants specifically told investors that they "generally do not have contracts with customers that require them to purchase our solutions in any certain quantity." While Defendants noted that they had recently "been working with our customers to ensure they commit to certain volumes" and that "some" customers had made commitments for "minimum quantities" of "certain solutions," Defendants provided few details or any indication of the significance (if any) from commitments. Instead, Defendants assured investors that, in all events, the Company would only ship product based on "market conditions." Defendants likewise assured investors by touting their "continuous contact with customers" and efforts to "balance" and "stabilize" the volumes shipped with market conditions. These representations were important to investors because they assured that sales into the inventory channel were based on actual market demand. Thus, these representations provided assurance as to the quality and nature of present revenue, as well as to the sustainability of the Company's growth, which was critical to the market's valuation of the Company.

- 6. Defendants repeatedly made similar reassurances in their public comments throughout the Class Period; for example, during an investor conference in March 2023, Defendant Dan Galves (the Company's Chief Communications Officer) told investors that Mobileye "[has] a long history of kind of outperforming the market" in automotive manufacturing generally, and that they "expect that to continue . . . . volume growth is going to be there because . . . we have kind of long visibility. . . . [A]ssuming that cars continue to get produced, we have great visibility on our growth." Likewise, Defendant Amnon Shashua (the Company's CEO) emphasized during Mobileye's April 2023 earnings call Defendants' "continuous contact with our customers, the Tier 1s about trying to balance out [volumes] from a quarter to quarter."
- 7. Mobileye's strong outlook and Defendants' assurances about their visibility into the demand for the Company's products impressed analysts and investors. As a result, Mobileye's stock price climbed. In June 2023, with Mobileye's stock price up nearly double its IPO just eight months prior, Mobileye announced a secondary public offering in which Intel—which still owned a majority stake in Mobileye—made more than \$1.6 billion in gross proceeds from selling Mobileye stock.
- 8. Unknown to investors, however, Defendants had artificially severed supply from demand. As Defendants would later admit, by the start of the Class Period, Mobileye had already shipped (and booked revenue on) four to five million EyeQ chips in excess of demand. Then, during 2023, Defendants shipped another two to three million additional EyeQ chips above market demand. As Defendants ultimately admitted, the mechanism by which they flooded the inventory channel with this excess product was simple. Contrary to their public statements that they generally did "not have contracts with customers that require them to purchase our solutions in any certain quantity," in truth, Defendants had for years deviated from historical and industry

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practices by forcing Mobileye's critical Tier 1 customers to enter into mandatory minimum lengthy obligations for its flagship EyeQ chips and made it "impossible" for those customers to adjust orders to demand. All told, Mobileye recognized approximately *hundreds of millions of dollars* in revenue since 2021 from shipping excess inventory that its customers did not need. This excess inventory misleadingly inflated the Company's growth and enabled the newly-public Company to meet guidance and analyst expectations—but only by secretly cannibalizing future revenue.

- 9. By January 2024, Defendants' unsustainable practices finally came to a head. On January 4, 2024, Defendants announced that, far from continuing the yearly growth that Mobileye had historically reported, the Company's 2024 revenue would actually stall and even decline. The cause, Defendants were forced to admit, was that Mobileye had for years shipped millions of EyeQ chips beyond the demand for those chips, and that, as a result, customers were not purchasing new chips from Mobileye until they worked through the considerable excess inventory in their channels.
- 10. Analysts were stunned. Analysts at Deutsche Bank noted that Defendants had provided "no advance notice of any building inventory issues," while analysts at TD Cowen exclaimed that they "struggle[d] with how Mobileye could so poorly align its EyeQ shipments with end vehicle production to this extent," noting "We cannot recall another example of an established supplier guiding down 50pct for a quarter . . . due to excess inventory in the channel." As a result of this revelation, Mobileye's stock price fell \$9.75 per share, or 24.5%, to close at \$29.97 per share on January 4, 2024, on unusually heavy trading volume.
- 11. The shocked reaction by analysts reflected in part that widely-adopted industry standards and practices within the automotive supply chain had for decades required regular communications within all levels of the supply chain as to the inventory on-hand and forecasted

demand. Indeed, several of Mobileye's top Tier 1 customers publicly affirmed their adherence to, and insistence on, these industry practices. Based on industry standard practices, the market expected that Defendants should have known throughout the Class Period that its customers had more inventory than needed—yet Defendants did not disclose this information and instead continued to boast about revenue growth that was (unknown to investors) decoupled from demand, following years of mandatory annual minimum volume obligations that were contrary to both Mobileye's ordinary practices and historical industry practices.

12. On January 25, 2024, Defendants held their first earnings call after revealing the devastating impact to revenue caused by the excess inventory. Defendants revealed that they had been able to force Mobileye's customers to accept this excess inventory because, for the past several years, Defendants had required many of Mobileye's customers, including its three largest Tier 1 customers—who provided approximately 70% of Mobileye's revenue—to deviate from both industry-standard and historical Mobileye practices and enter into unusual lengthy obligations that—in Defendants' own words—made it "impossible" for its customers to "adjust . . . the quantities" of EyeQ order volumes to correspond to market conditions. These commitments established by Mobileye were contrary to industry practices; typically, Tier 1 customers would provide regular orders on a quarterly basis to Tier 2 suppliers such as Mobileye, which allowed the Tier 1 customers to adjust to changing demand in the market. Instead—and despite Defendants' assurances that the volumes they shipped would depend on "market conditions"—Mobileye simply delivered by year-end the full remaining amount of chips under these commitments, even when the customer did not order those chips and had no demand for them. During this call, Defendants went out of their way to assure investors that the risks of buildup from these obligatory lengthy mandatory commitments from customers were "no longer relevant," because Mobileye

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had reverted to its traditional practice of only taking quarterly orders from its customers, which would allow customers to adjust their purchases to changing demand levels.

- 13. Even then, Defendants continued to conceal the full scope and impact of their actions, claiming that the Company's customers would work through the excess inventory within months and that business as normal would resume with revenue growing over the course of the year.
- 14. However, on August 1, 2024, Defendants were forced to reveal that these assurances were false: that day, Defendants shockingly reduced their 2024 revenue guidance even lower, yet again with EyeQ as the cause: unable to force millions of EyeQ chips onto its customers as they had for years, EyeQ volumes and orders remained low. On this news, Mobileye's stock cratered, dropping by more than 20%.
- 15. Analysts were once again floored by Defendants' announcement and quickly connected the news to the excess inventory previously announced. They harshly criticized Defendants' latest disclosure, stating that there was "No way to sugarcoat it—we struggle to rationalize a second material cut to 2024 guidance this year" and that "Another significant guide down following the miss entering the year is tough to swallow." Analysts lamented that the repeated guidance reduction for EyeQ chip sales was the "particular disappointment" of Defendants' announcement and noted that "the shock from the January 2024 guide down on an outsized inventory build at customers in MBLY's core EyeQ business was a clear negative for the credibility of mgmt with investors." On this news, Mobileye's stock price fell \$4.72 per share, or 22.5%, to close at \$16.28 per share on August 1, 2024, on unusually heavy trading volume.

16. As a result of these disclosures, Mobileye's stock price declined by almost 70% in total, and has not recovered to this day. The stock currently trades at \$10.91, or 23.2% of its Class Period high, and barely half of its October 2022 IPO price.

#### II. JURISDICTION AND VENUE

- 17. This action arises under Sections 10(b) and 20(a) of the Exchange Act, 15 U.S.C. §§ 78j(b) and 78t(a), and Rule 10b-5, 17 C.F.R. § 240.10b-5, promulgated under the Exchange Act.
- 18. This Court has jurisdiction over the Exchange Act claims pursuant to Section 27 of the Exchange Act, 15 U.S.C. § 78aa, and 28 U.S.C. § 1331.
- 19. Venue is proper in this District pursuant to Section 27 of the Exchange Act, 15 U.S.C. § 78aa, and 28 U.S.C. §§ 1391(b) and (c). At all relevant times, Mobileye conducted substantial business here. In addition, many of the acts alleged herein occurred in this District.
- 20. In connection with the acts and conduct alleged in this Complaint, Defendants, directly or indirectly, used the means and instrumentalities of interstate commerce, including but not limited to the U.S. mails, interstate telephone communications, and the facilities of the national securities exchanges and markets.

#### III. PARTIES

#### A. Lead Plaintiff

21. Lead Plaintiff The Retirement Plan for Chicago Transit Authority Employees (defined above as "Chicago Transit" or "Lead Plaintiff") is a pension fund organized for the benefit of eligible employees of the Chicago Transit Authority. As of September 30, 2023, Chicago Transit managed approximately \$1.9 billion in assets. As indicated in the certification filed as Exhibit A to this Complaint, Chicago Transit purchased shares of Mobileye Class A common stock at

artificially inflated prices during the Class Period and suffered damages as a result of the violations of the federal securities laws alleged herein.

### **B.** Defendants

- 22. Defendant Mobileye Global Inc. ("Mobileye") is incorporated under the laws of the State of Delaware, with its principal executive offices located in Jerusalem, Israel. Mobileye's Class A common currently stock trades on NASDAQ under the ticker symbol "MBLY."
- 23. Defendant Amnon Shashua ("Shashua") is the co-founder, President, Director and Chief Executive Officer ("CEO") of Mobileye.
- 24. Defendant Moran Shemesh Rojansky ("Rojansky") has been Mobileye's Chief Financial Officer ("CFO") since September 11, 2023. Prior to that, Defendant Rojansky was the Company's interim CFO from June 26, 2023 until September 11, 2023, and Vice President of Finance, Director of Finance and Corporate Controller from 2016 until June 26, 2023.
- 25. Defendant Anat Heller ("Heller") was Mobileye's CFO from 2018 until June 26, 2023. Prior to that, she held various positions with the Company beginning in 2016, including as Vice President of Finance, Director of Finance and Corporate Controller.
- 26. Defendant Daniel Galves ("Galves") has been Mobileye's Chief Communications Officer since March 2022. He originally joined Mobileye in early 2016 and led Investor Relations and Communications for Mobileye until 2018. After the Intel acquisition, he worked for Wolfe Research before eventually returning to Mobileye in 2022.
- 27. Defendants Shashua, Rojansky, Heller, and Galves are collectively referred to herein as the "Executive Defendants" and, together with Mobileye, as the "Defendants." The Executive Defendants directly participated in the management of Mobileye's operations, had direct and supervisory involvement in Mobileye's day-to-day operations, and had the ability to control and did control Mobileye's statements to investors. They were each involved in drafting,

reviewing, publishing, and/or making the Company's statements, including the false and misleading statements and omissions alleged herein.

#### IV. SUMMARY OF THE FRAUD

### A. Mobileye's Background And Business

- 28. Founded in 1999, Mobileye is a technology company that develops and deploys ADAS—which includes safety features such as emergency brake assistance, as well as lane-departure and blind-spot warnings—along with other autonomous driving technologies and solutions.
- 29. Mobileye first went public in 2014 but was subsequently acquired by Intel Corporation in 2017. Several years later, in October 2022, Intel spun Mobileye off and Mobileye became a standalone public company again (the "IPO").
- 30. At all relevant times, Mobileye was the incumbent and dominant player in the ADAS market, repeatedly touting that it held approximately 70% of the market share in the growing ADAS market. Mobileye's competitors also repeatedly acknowledged Mobileye as the biggest player in the ADAS market. For instance, in its SEC filings, Mobileye identifies Qualcomm and Ambarella as two of its largest competitors. Just before the start of the Class Period, Qualcomm's CFO described Mobileye as the "incumbent clearly in ADAS." Likewise, during the Class Period, the CEO of Ambarella readily admitted that Mobileye "really dominate[s] this market."
- 31. Based on Mobileye's overwhelming market dominance in ADAS, analysts believed that Mobileye was uniquely positioned to capture even more of the growing ADAS market and concluded that Mobileye's ADAS market dominance justified a premium price for Mobileye stock. For instance, when they initiated coverage of the Company, analysts from Tigress Financial Partners took note of the "increasing demand for ADAS capabilities" and wrote that Mobileye's

"significant R&D investments, first-mover advantage, and industry-leading product portfolio combined with significant OEM relationships, well-position it to capitalize on a massive market opportunity." Analysts from Cowen likewise lauded Mobileye as a "rare scaled pure-play and beneficiary of ADAS/autonomy," stating that Mobileye's "[s]trong growth and a wide data moat" meant that it would be difficult for competitors to steal business from Mobileye.

32. Nearly all of Mobileye's revenue comes from the Company's proprietary EyeQ system-on-chip (the "EyeQ"). First launched in 2007, the EyeQ is essentially a combination of hardware and software which allows car manufacturers to implement ADAS features into their vehicles. While the EyeQ is not Mobileye's only product, the EyeQ is "fundamental to [Mobileye's] leadership position in ADAS," as the Company has explained, and critical to its performance. For instance, in 2022, Mobileye sold approximately 33 million EyeQ chips, which made up 89% of its reported revenue of \$1.9 billion. Almost all of the Company's remaining revenue comes from sales of Mobileye's SuperVision system, a more advanced autonomous driving system which itself utilizes EyeQ technology. In other words, EyeQ chips drive nearly all of Mobileye's revenue.

## **B.** The Automotive Supply Chain

33. Mobileye primarily sells the EyeQ chip to "Tier 1" automotive suppliers, who function essentially as intermediaries between Mobileye (i.e., a "Tier 2" supplier) and car manufacturers (known as Original Equipment Manufacturers or "OEMs"), which include companies such as Ford or Volkswagen. The graphic below illustrates the relevant portion of the Mobileye and EyeQ supply chain.



- 34. As Mobileye disclosed in its SEC filings, the Company relied significantly on sales to a handful of Tier 1 customers, including Aptiv PLC, Magna International, Valeo, and ZF Group. The overwhelming majority of Mobileye's revenue comes from sales to these Tier 1 suppliers. For example, in 2023, ZF Group, Valeo, and Aptiv were Mobileye's three biggest customers and generated nearly 70% of Mobileye's revenue.
- 35. Over decades, suppliers and manufacturers in the automotive industry have developed and implemented standards and practices to coordinate and streamline the distribution of components needed to manufacture automobiles. Among other things, these standards dictate that suppliers engage in a near-constant exchange of information, which allows each part of the supply chain to manage its inventory levels. As a May 2017 article from Automotive Logistics explained: "The typical automotive supply chain is an extended global network of suppliers, 3PLs [logistics providers], forwarders and carriers. Each company in this chain has their own systems in their silos. They work off forecasts, schedules and orders communicated by the OEM which are cascaded down to each tier of suppliers." These Tier 1 suppliers indicated that they followed industry practices with respect to supply chain management, including with regard to inventory reporting and disclosure.
- 36. These supply chain management practices typically include the electronic exchange of information, including inventory levels and forecasted demand data between suppliers, in order to optimize inventory levels commensurate with manufacturing demand. Tier 1 customers typically placed orders using Electronic Data Interchange ("EDI") systems, a specialized

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electronic industry platform that replaces paper-based documents for purchase orders or invoices and allows for instant electronic communication up and down the supply chain.

- 37. The onset of the COVID-19 pandemic in 2020 and the accompanying supply chain shortages caused participants to further focus on importance of managing inventory levels across the supply chain. For example, according to a November 2021 report issued by OpenText, an information management solutions company, the "COVID-19 pandemic exposed major vulnerabilities in widely used business models. For industries across the world, standard approaches such as just-in-time and build-to-order were found wanting. To build resilience and agility, the focus has turned to demand planning and forecasting to better match inventory to actual customer requirements." As another example, in 2023, the Automotive Industry Action Group ("AIAG")—an automotive trade associations that, among other things, sets forth industry standards and practices to execute on the industry standards to provide regular exchange of inventory and demand—issued a "Best Practices for Responding to Supply Chain Disruptions" guide, in which AIAG stressed the need to "establish specific parts forecast vs. firm orders [] to avoid oversupply of outdated/soon-to-be-outdated parts," engage in "transparent communication with the suppliers," use "EDI messaging," and generally to "proactively communicate with suppliers on current expectations."
- 38. While there are several different processes used in supply chain management across the automotive industry, these systems all share key features, including that information concerning inventory levels and demand forecasts be shared exchanged frequently. As described below, Mobileye's major customers all utilized some form of communication with other supply chain participants and/or otherwise expressly affirmed their observance of the industry standards

described above, meaning that Defendants at all times received regular reports about inventory and demand from customers.

- 39. **ZF Group**. Mobileye's largest Tier 1 customer during the Class Period, ZF Group, publicly provides a "Global Logistics Directive," which applies to "all production materials and the associated spare parts purchased by the locations of ZF Group worldwide," as well as "to all suppliers providing those production materials and associated spare parts to ZF." Under this directive, ZF expressly adopts for use with suppliers different standards for communication regarding inventory and demand levels. As the Global Logistics Directive makes clear, "The overall obligation of ZF's suppliers is to secure the delivery of ZF. This requires supplier to make a regular comparison between the MRP [material requirement planning] data from ZF and supplier's available short-, mid- and long-term capacities . . . Supplier shall take also such additional demand data into consideration for its capacity planning." Under each standard, described as "call-off procedures," the supplier is given detailed information regarding ZF's demand needs.
- 40. *Valeo*. Another of Mobileye's three largest Tier 1 customers, Valeo, states in its publicly available materials that it implements EDI communications to regularly report inventory and demand information to its suppliers. For example, the publicly-available Valeo Supply Agreement Schedule that Valeo used in the ordinary course during the Class Period with its Tier 2 suppliers (as Mobileye would be considered), Valeo each week provides its Tier 2 suppliers with materials requirement forecasts for the following two months, at minimum.
- 41. *Aptiv*. Another of Mobileye's top Tier 1 customers, Aptiv, stated in its "Customer Specific Requirements" effective June 20, 2022—which applied to "Suppliers that provide direct products or materials for Aptiv," i.e., Mobileye—that the supplier needs to be certified "as a

capable and compliant EDI trading partner," meaning, use the industry standard EDI protocol. The requirements further indicate that Aptiv provided information to suppliers as to expected production scheduling for the next 2-4 weeks, as well as information beyond four weeks "for planning purposes." FE 1,<sup>1</sup> an Aptiv former employee, corroborated that Aptiv used EDI with Mobileye, including specifically to provide Mobileye with both (i) 18-month forecasts, which projected demand over the long-term, and (ii) firm orders every two weeks, ensuring that Mobileye knew Aptiv's immediate demand for the EyeQ chip throughout the Class Period.

- 42. *Magna*. Finally, as to Magna—another of Mobileye's largest Tier 1 customers—Mobileye had in July 2014 attached to its public Form F-1 filed with the SEC a purchase schedule between the Company and Magna, which expressly provided that Magna would on a regular basis provide Mobileye with a "items identified as 'FORECAST' on a Purchase Schedule [that] are for planning purposes," thus indicating Mobileye and Magna complied with industry-standard communications around inventory and demand.
- 43. Magna's insistence on these practices is further corroborated by Magna's publicly-available "Magna Global Supply Chain Requirements" manual, dated March 30, 2017, which was "applicable to all suppliers providing materials, products and services to any Magna manufacturing facility" (i.e. Mobileye). That manual sets forth specific requirements that forecasting information be sent "to the suppliers through their regularly scheduled releases."
- 44. Moreover, Magna is a member of AIAG, the automotive trade association described above that sets forth industry standards and practices to execute on the industry standards to

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<sup>&</sup>lt;sup>1</sup> FE 1 worked as a Procurement Manager from August 2003 until March 2011; a Central Procurement and Customer Logistics Manager from March 2011 until May 2017; and a Production Planning and Customer Logistics Manager from May 2017 until February 2024. In each role at Aptiv, she focused on logistics, including procurement, production planning, supply chain, and customer service. FE 1 specifically said that she had direct communication with Mobileye at times, and that her group had to monitor Mobileye very closely.

provide regular exchange of inventory and demand, including issuing the "best practices" in 2023 that specifically advised "to avoid oversupply of outdated/soon-to-be-outdated parts" through "transparent communication with the suppliers," the use of "EDI messaging," and "proactively communicat[ion] with suppliers on current expectations."

45. In all respects, the fact that all Mobileye's customers regularly communicated with Mobileye regarding their inventory levels and current demand is corroborated by, among other things, Mobileye's own statements throughout the Class Period, which touted, e.g., their continuous contact with customers." Moreover, it is also confirmed by FE 2,² who explained that all of Mobileye's Tier 1 customers provided reports to Mobileye, which among other things, would update Mobileye on a change in the needs of the Tier 1 customers. These reports, FE 2 explained, were received by Mobileye's entire commercial team.

# C. As The Class Period Begins, Defendants Report Record Revenue And Assure Investors That Mobileye Is Well-Positioned For Future Growth

46. The Class Period begins on January 26, 2023, when Defendants issued a press release announcing Mobileye's preliminary fourth quarter and full year 2022 financial results. Mobileye announced \$1.9 billion in revenue for 2022—35% year-over-year growth—driven by a significant increase in EyeQ revenue. The press release stated that Mobileye "continue[d] to execute very well in our core ADAS business" and specifically that EyeQ-related "revenue grew 48% in the [fourth] quarter due to a combination of volume and ASP growth." Defendants attributed the Company's success to a host of legitimate factors, including additional "Volume and ASP [average system price] growth." Based on these revenue drivers, Defendants asserted that Mobileye had "significantly outperform[ed] underlying global auto production growth."

<sup>&</sup>lt;sup>2</sup> FE 2 worked in several roles at Mobileye since joining the Company in 2010, and was Mobileye's Vice President of ADAS Business Development from September 2020 until the end of 2022, when she left the Company. In that role, she focused on securing business from Tier 1 customers and OEMs.

- 47. During the Company's earnings call with analysts that day, Defendant Heller again touted the Company's 48% revenue growth from EyeQ sales, while Defendant Shashua further boasted that the Company had grown "revenue with every one of our top 10 customers in 2022" in its core EyeQ business segment.
- 48. That day, Mobileye also issued impressive financial guidance for 2023, projecting revenue between approximately \$2.2 and \$2.3 billion, indicating more than 20% year-over-year growth. Yet in issuing this guidance, Defendants assured the market that it was "conservative." Discussing further during the earnings call, Defendant Heller stated that Mobileye's guidance "assum[ed] EyeQ volume that is somewhat below the commitment that we have received from our customers for 2023. We want to remain conservative and acknowledge that the macro uncertainty remains elevated." Defendants did not provide any further detail as to these commitments; rather in saying that Defendants chose to be "conservative" by assuming growth below those "commitments," Defendants indicated that the volumes could change based on market conditions.
- 49. Defendants also guided that revenue for the first quarter of 2023 would be lower than the just-announced fourth quarter 2022 revenue. Defendant Heller told investors that this was due to two factors: "general conservatism on the part of [Mobileye's] customers" and higher purchases of EyeQ chips by Mobileye's customers in late 2022 before Mobileye raised prices for the EyeQ at the start of January 2023. Nonetheless, Defendants assured the market that this dip in revenue growth for the first quarter of 2023 would only be temporary, and reiterated their guidance that the Company would still post 20% growth in 2023 overall, with approximately 60% of its 2023 revenue coming in the second half of the year.
- 50. Analysts lauded Mobileye's strong 2022 results and positive 2023 guidance, particularly against the backdrop of the supply chain constraints in recent years. For example,

analysts from J.P.Morgan raised their price target for Mobileye and declared that "Mobileye's 4Q22 results served to alleviate investor concerns around the broader implications of a tough macro backdrop and the reverberating headwinds." The analysts also lauded that Mobileye had "bak[ed] in conservatism even at the high end of the guidance range." Analysts from Deutsche Bank similarly cheered Mobileye's "better-than-expected 4Q22 operating results versus expectations across the board" and 2023 projections that had exceeded the street's estimates. Morgan Stanley analysts who reported on Mobileye's "Big 4Q Beat," credited Mobileye's 2023 projections as "a conservative guide," and said they were "prepared to see quarterly beats along the way in 2023."

- 51. In response to Defendants' positive representations, Mobileye's stock price rose from a close of \$33.95 on January 25, 2023 to close at \$35.97 on January 26, 2023—an increase of approximately 6% in a single trading day.
- 52. As the year continued, Defendants stated that the Company would continue to grow volumes and revenue in light of growing demand, even in the face of supply chain pressures.
- Defendants stated that, to counteract supply chain shortages, "certain Tier 1 customers [had] increased their orders for components and parts" in certain unspecified prior periods. However, while the Form 10-K suggested some "increased" sales had "shifted to earlier time periods," "some demand . . . and corresponding revenue," Defendants did not provide further detail and instead reassured investors they expected demand to continue to grow, stating that "ADAS volumes have grown faster in recent years than the overall automotive market as ADAS penetration rates have increased," Mobileye was "outperforming the increase of global automotive production," and Mobileye "believe[d] that we will continue to benefit from that trend." Defendants further assured

investors that "to mitigate [] supply chain constraints, management is monitoring inventory levels on an ongoing basis" and that the volume of Mobileye's shipments to its customers would "depend upon market conditions." These representations provided assurances to investors that Mobileye's sales related to actual market demand, and therefore further assured investors as to the quality and nature of its present revenue as well as the sustainability of Mobileye's growth, which was critical to the market's valuation of the Company.

54. Inventory and volumes were of particular interest to analysts, who asked questions about the issues throughout the Class Period, and in turn Defendants spoke frequently on the subjects. For instance, Mobileye held its earnings call for the first quarter of 2023 on April 27, 2023. During that call, Defendant Heller told analysts that "based on the latest indications from Tier 1[s]," Mobileye had "seen some movements of volumes out of Q2 and into the second half of the year"—in other words, certain customers postponed orders of EyeQ chips until the second half of 2023. An analyst from Goldman Sachs to "elaborate a little bit more on what might be happening there." In response, Defendant Heller indicated that Defendants' analyzed shipments relative to demand, noting that the decision by the Tier 1 customers was "probably something to do about their inventory levels and considerations versus demand," based on "the information that" Mobileye had, but assured that analyst that the amount of volume that Mobileye's Tier 1 customers had moved to the second half of 2023 was "not very significant," and Defendant Shashua jumped in and further assured that "we are in a very good discussions and trying to balance their commitment from quarter to quarter rather than lumping it into one or two quarters towards the end of the year. And we managed quite successfully to reach a point in which the change in second quarter is really minimal."

- 55. Defendants' assurances about Mobileye's continued growth and focus on balancing supply to its customers encouraged the market. Analysts from Barclays wrote that "the growth opportunity is very much intact." Likewise, analysts from Cowen noted that the "[o]verall thesis and Mobileye's content/vehicle expansion [was] firmly intact."
- 56. On June 5, 2023, Mobileye announced a secondary public offering (the "SPO") of 35,000,000 shares of Mobileye's Class A common stock, which would be sold by, and for the benefit of, Mobileye's controlling company, Intel, for \$42 per share—double the IPO price less than one year earlier. Through the SPO, which closed on June 12, 2023, Intel generated approximately \$1.6 billion in proceeds. The SPO incorporated by reference Defendants' recently-filed year 2022 Form 10-K, among other things.
- 57. On July 27, 2023, Mobileye announced financial results for the second quarter of 2023—the Company's first since the SPO. The Company again assured investors that Mobileye was "positioned well for the increased revenue growth in the 2nd half of 2023 indicated by our guidance," though Defendants reported lower year-over-year revenue for the second quarter.
- 58. In both the press release and during the earnings call later that day, Defendants described a "headwind" to second quarter revenue from "de-stocking" of SuperVision inventory levels (i.e., the reduction of orders to account for a buildup of excess supply) by a specific customer during the prior period. Specifically, Defendant Rojansky explained that, in first quarter of 2023, Mobileye had shipped SuperVision units that were "significantly higher than end market volumes." Thus, Defendant Rojansky's comments indicated to investors that, consistent with industry standards, Defendants monitored Mobileye's outgoing shipments and analyzed how those shipments compared to "end market volumes."

- 59. Defendants further explained that they subsequently corrected this inventory build-up and the mismatch between volumes shipped and end market demand. Specifically, Defendant Rojansky explained that during the second quarter, Mobileye proactively "fully reduce[d]" that inventory build from Q1" using "intentionally low shipments [that] accomplished this goal." Thus, while this "destocking of inventory with our Tier 1 customers impacted the growth rate in both Q1 and more sharply in Q2," as Defendant Shashua said, inventory buildup had "stabilized."
- demand and affirmed that the Company "will be back to meaningfully outperforming industry production volumes" in the remaining two quarters of 2023. Moreover, Defendants emphasized that this buildup and "destocking" was specific to the Company's SuperVision product—i.e. not the core EyeQ product—and involved a specific Tier 1 customer. Indeed, Defendants indicated that there were no comparable problems with EyeQ, stating affirmatively that Defendants no longer saw "any request to push volumes from quarter to quarter," and indicating that shipments corresponded as expected with the underlying demand.
- Analysts credited Defendants' representations. For example, analysts from Bank of America concluded that "demand for MBLY's ADAS products remains strong even as SuperVision volumes have been impacted by destocking at its main customer." On October 26, 2023, analysts from Canaccord noted with approval that "inventory destocking headwinds following the COVID-induced chip shortage are largely behind the company (inline with previous management commentary)."

- D. Unknown To Investors, Defendants Concealed Flagging Demand For The Company's EyeQ Chips And Inflated Mobileye's Short-Term Revenue By Forcing Its Customers To Accept Millions Of EyeQ Chips Decoupled From True Market Demand
  - 1. For Years, Mobileye Imposed Minimum Commitments On Its Customers That Made It Impossible To Adjust To Declining Demand
- 62. During 2023, Defendants told investors that they "generally do not have contracts with customers that require them to purchase our solutions in any certain quantity," though they had "been working with our customers to ensure they commit to certain volumes," and that some of the Company's customers had agreed to purchase "minimum quantities" of "certain solutions" in 2023 as a result of "global shortages." Defendants provided no further details; instead, Defendants maintained that the Company had no commitment on its side to ship any set quantity of its product to the Tier 1 customers and in fact would ship volumes only based on "market conditions," thus indicating that volumes shipped would correspond to market conditions.
- 63. Indeed, throughout the year, Mobileye indicated—consistent with those disclosures—that it took steps to "balance" the amounts shipped to customers taking into consideration "their inventory level and considerations versus demand." As noted above, Defendants had even stated that they had shipped "intentionally low" amounts of product during the second quarter of 2023 to address an "inventory build" at one customer, after Mobileye determined it had shipped inventory "significantly higher than end market volumes."
- 64. In reality, Mobileye forced its top customers into contracts that enabled Mobileye to ship excessive volumes of inventory untethered from true demand levels. In both 2022 and 2023, Mobileye entered into contracts that imposed minimum order requirements on many of its customers, including Mobileye's top three Tier 1 customers. As Defendants only later admitted, these obligations gave Tier 1 customers "less ability from their side to adjust purchases to demand

as they did pre-COVID period," a fact Defendants candidly admitted made it "*impossible*" to match market conditions.

- how the minimum commitment deals between Mobileye and Aptiv operated. According to FE 1, because there was no alternative for the EyeQ chip, there was "no other way" for Aptiv to ensure its access to the EyeQ chips it needed other than agreeing to the minimum commitment agreements demanded by Mobileye, and Mobileye could do whatever it wanted. The contracts did not allow Aptiv to adjust the quantity of chips purchased under the agreement, even as end demand from car manufacturers decreased. FE 1 explained that Aptiv did not really like to have these agreements because then they lose flexibility with cancelling and following up with customers' demands. FE 1 also explained that Aptiv could not cancel any orders it made pursuant to the minimum commitment contracts. This meant that Aptiv ultimately had to accept more EyeQ chips than it wanted or needed throughout the Class Period. FE 1 confirmed that even if Aptiv showed Mobileye that business was going down and that the OEMs (Aptiv's direct customers) were placing fewer orders (as was the case during the Class Period), Mobileye would not allow Aptiv to adjust the volumes of its orders.
- 66. According to FE 1, Aptiv wanted to cancel orders because it did not want to build up excess inventory of the EyeQ chips, but Mobileye "forced us to make overstock" because Mobileye would not allow any cancellations. While Aptiv would postpone orders in the short-term, it was obligated to accept the full sum of EyeQ chips agreed to under the minimum commitment contract before the end of the year. FE 1 explained that if Aptiv did not affirmatively order enough EyeQ chips to meet its minimum commitment requirement, Mobileye would simply deliver the remaining chips, "without question," in November or December. Indeed, consistent

with FE 1's account, Mobileye's EyeQ sales volumes spiked dramatically at the ends of 2022 and 2023. Specifically, Q4 2022 volumes were 18.2% higher than Q3 2022 volumes, and Q4 2023 volumes were 23.4% higher than Q3 2023 volumes. The record levels of these volume spikes compelled Defendants to publicly acknowledge their occurrence though Defendants misled the public by claiming they related to legitimate activities such as "pricing changes" and suggested at most they would cause "a hangover effect" in the following quarter.

- 2. In 2022 And 2023, Mobileye Forced Millions Of Excess Chips Onto Its Customers, Allowing The Company To Hit Guidance And Meet Analyst Expectations
- 67. As Mobileye reported in its SEC filings, the Company sold approximately 62 million EyeQ chips during 2021 and 2022, the two years just before the start of the Class Period. In reality, as Defendants would later admit, approximately 4-5 million of those chips—i.e., at least 6-8% of the Company's shipped volume for those two years—were excess inventory beyond the true demand for the chips.
- 68. Then, in 2023, Mobileye shipped even more EyeQ chips than it had in *any other prior year*—37 million units. As Defendants later admitted, this volume included yet another 2-3 million in excess EyeQ chips beyond demand—i.e., between 5-8% of the Company's total shipped volume during 2023.
- 69. While Defendants repeatedly touted their revenue, growth and visibility into Mobileye's sales pipeline throughout 2023, at the same time, Mobileye received—but did not disclose to investors—regular signals about the excess inventory at its key Tier 1 customers. As explained above (*supra* ¶33-45) industry standard information exchanges throughout the automobile supply chain ensured that Mobileye was aware of inventory levels at the Company's Tier 1 customers on a regular basis during the Class Period.

- 70. A senior Mobileye former employee in a key position further confirmed that the Defendants knowingly shipped excess inventory. FE 2 was Mobileye's Vice President of ADAS Business Development from September 2020 until the end of 2022, when she left the Company. FE 2 reported to Mobileye's Executive Vice President, Eres Dagan, who in turn reported directly to Defendant Shashua. In her role as VP of ADAS Business Development, FE 2 was responsible for winning ADAS business from both OEMs and Tier 1 suppliers. FE 2 confirmed that the excess inventory at Mobileye's Tier 1 customers existed "across the board" during her tenure, and that the inventory buildup was already "significant" when she left the Company at the end of 2022. FE 2 explained that she learned of the excess inventory because the team that she oversaw received reports from the Tier 1 suppliers. FE 2 explained that during the COVID-19 pandemic, some of the OEMs that Mobileye worked with reduced the number of units that they wanted to acquire. Despite this development, Mobileye told the Tier 1 suppliers that they still had to buy the amount of product that they had previously committed to, and that they should just keep it and store it for the future. FE 2 explained that these conversations with Tier 1 suppliers were already happening when she left the Company at the end of 2022. Members of FE 2's team were responsible for leading the discussions with the Tier 1 customers and reported to FE 2. FE 2 explained that Dagan (who reported directly to the C-Suite) told her that the conversations with the Tier 1 suppliers should be handled in that manner. FE 2 stated directly that Defendant Shashua was aware of the excess inventory, stating that the decision to push inventory to the Tier 1 customers "went up to Amnon" (Defendant Shashua).
- 71. FE 2's team would report to her that those conversations with the Tier 1 suppliers took place, and FE 2 would report to more senior executives if something was not as planned. FE 2's team was told that they needed to ensure that Tier 1 customers purchased the amount of

product they had previously committed to. Thus, Mobileye told the Tier 1s that they cannot *not* buy those amounts. FE 2 explained that usually, however, those conversations (which FE 2 confirmed were happening before she left the Company, i.e. during 2022) with the Tier 1 suppliers did not go well because the Tier 1 suppliers were not very satisfied with Mobileye's requests for them to take on the volume. FE 2 recalled escalating instances to her supervisor (who reported directly to the C-Suite) in which Tier 1 suppliers did not want to buy the same amount of volume. However, as noted above, FE 2 explained that Mobileye told the customers that they had to buy the amount of product that they had previously committed to, and that they should just keep it and store it for the future.

- 72. Thus, FE 2 also confirmed that Defendant Heller would have been aware of the excess inventory. Specifically, FE 2 explained that each Tier 1 supplier would update Mobileye if there was a change in their needs for product. FE 2 stated that there were quarterly meetings that executive management, including Mobileye's CFO (at the time, Defendant Heller) would attend. During these meetings, FE 2 explained, anything out of the ordinary at the Company would be discussed, which could include the Tier 1 customers or the reports from the Tier 1 customers when there were issues or things were not going as planned. FE 2 explained that the excess inventory was, in part, obvious to her because OEMs were reducing their orders and Tier 1 suppliers were still being encouraged to order the same amount of product.
- 73. FE 1 confirmed that Aptiv, one of Mobileye's biggest Tier 1 customers, regularly provided Mobileye with information concerning its demand and forecast. FE 1's account corroborates that Defendants—who knew at all times the volumes it shipped to Aptiv and the other Tier 1s—knew about the growing excess inventory at Aptiv. FE 1 explained that throughout the Class Period, Aptiv provided Mobileye with firm orders for the following two weeks along with

18-month forecasts, showing that the demand for EyeQ chips was far below the volume that Mobileye was forcing Aptiv to purchase. Because of these routine forecasts that were provided to Mobileye as part of standard industry practices, FE 1 explained, Mobileye would have known that it was pushing more inventory than its Tier 1 customers could sell to OEMs.

- 74. Despite communications from Mobileye's Tier 1 customers indicating that they were accumulating more inventory than they could sell, Defendants continued throughout 2023 to push millions of additional EyeQ chips onto Mobileye's customers. Altogether, as Defendants would eventually disclose in January 2024, Defendants saddled their Tier 1 customers with 6-7 million excess EyeQ chips over several years, including 2-3 million in 2023 alone.
- 75. Defendants' undisclosed practice of shipping EyeQ chips to Tier 1 customers in volumes that exceeded market demand boosted the Company's reported revenue by hundreds of millions of dollars before and during the Class Period. Defendants would likely have fallen short of their revenue guidance for their first annual reporting period without the excess inventory. Defendants had guided 2022 year-end revenue of \$1.84 billion at the midpoint. At the start of the Class Period, Defendants reported triumphantly that they had met that guidance, announcing \$1.87 billion in revenue for the year. However, as Defendants later admitted, they had oversold 4-5 million excess EyeQ units during 2021-2022. While Defendants did not further specify how many of those chips were sold in each year, assuming that they were split evenly between the years, approximately 2.25 million units were sold each year. Based on disclosures around Mobileye's average 2022 unit price, this translates to approximately \$111 million in excess revenue for 2022 alone. In other words, without the excess revenue, Mobileye's first annual earnings would have missed its own revenue expectations by *nearly \$82 million*. Alternatively, assuming the excess units were shipped proportionally to the total yearly revenue for 2021-2022,

Defendants would have shipped approximately 2.6 million excess units in 2022, contributing \$127.5 million in revenue in 2022; thus, without this revenue, Defendants would have missed their first annual earnings target by *nearly* \$98 million.

- Mobileye to meet its purportedly "conservative" revenue guidance in 2023. On January 26, 2023, Mobileye provided the market with revenue guidance for the year, guiding that they expected revenue of \$2.28 billion, indicating an increase of 21% year-over-year from 2022. Defendants later revised this guidance down twice. First, on April 27, 2023, they reduced their 2023 revenue guidance to approximately \$2.11 billion. Then, on October 26, 2023, they reduced it further, to \$2.078 billion at the midpoint. In both instances, Defendants explained the reduction of guidance as relating to the Company's SuperVision product line, and not from any slowdown in demand for EyeQ or other EyeQ-related issues. On January 4, 2024, Defendants announced that they just barely met their guidance from October 2023, reporting estimated revenue of \$2.078 billion at the midpoint for the 2023 fiscal year.
- 77. Even after the reductions, Defendants would have fallen short of their revenue guidance but for the 2-3 million excess EyeQ chips they admitted to having shipped in 2023. The Company generated approximately \$123 million in revenue from these excess chips, as calculated based on the Company's disclosures of its unit price and volumes during the year. In other words, without shipping excess inventory beyond true demand, Mobileye would have only achieved revenue of \$1.955 billion, meaning that Defendants would have missed their guidance by \$120 million, or more than 5%.
- 78. Defendants' scheme also allowed Mobileye to meet analyst consensus expectations for the Company's quarterly revenue in 2023. While the Company did not provide quarterly

guidance concerning its expected revenue, analysts developed consensus expectations for Mobileye's performance. During three of the four quarters in 2023, Mobileye met precisely analyst revenue consensus; during one quarter, the Company exceeded consensus estimates by approximately \$3 million. Below, for illustrative purposes, are estimates of how much Mobileye's scheme inflated the Company's quarterly revenue and allowed the Company to meet analyst expectations.

- 79. Because the Company provided only annual numbers of excess units, the first illustration below assumes that Mobileye's scheme was carried out in equal measure throughout 2023—in other words, that the Company shipped an equal number of EyeQ chips in excess of demand in each quarter.<sup>3</sup>
  - On April 27, 2023, Mobileye reported quarterly revenue of \$458 million, barely exceeding analyst consensus of \$455 million. Based on Defendants' subsequent admissions, however, Mobileye shipped approximately 625,000 EyeQ chips in excess of market demand to its Tier 1 customers during that quarter, which provided approximately \$31.2 million in revenue. In other words, had Mobileye not pushed excess EyeQ chips onto its customers beyond their true demand for those chips, the Company's revenue would have been just \$426.8 million, meaning it would have missed analyst consensus by approximately \$28.2 million.
  - On July 27, 2023, Mobileye reported quarterly revenue of \$454 million precisely meeting analyst consensus of \$454 million. Based on Defendants' subsequent admissions, however, Mobileye shipped approximately 625,000 EyeQ chips in excess of market demand to its Tier 1 customers during that quarter, which provided approximately \$31.5 million in revenue. In other words, had Mobileye not pushed excess EyeQ chips onto its customers beyond their true demand for those chips, the Company's revenue would have been just \$422.5 million, meaning it would have missed analyst consensus by approximately \$31.5 million.
  - On October 26, 2023, Mobileye reported quarterly revenue of \$530 million, precisely meeting analyst consensus of \$530 million. Based on Defendants' subsequent admissions, however, Mobileye shipped approximately 625,000

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<sup>&</sup>lt;sup>3</sup> Based on Mobileye's assertion that it had shipped 2-3 million chips in excess of market demand in 2023, Lead Plaintiff assumes for illustrative purposes only that the Company shipped 625,000 excess chips during each quarter of 2023 (for a total of 2.5 million chips, i.e. the midpoint).

EyeQ chips in excess of market demand to its Tier 1 customers during that quarter, which provided approximately \$31.5 million in revenue. In other words, had Mobileye not pushed excess EyeQ chips onto its customers beyond their true demand for those chips, the Company's revenue would have been just \$498.5 million, meaning it would have missed analyst consensus by approximately \$31.5 million.

- On January 25, 2024, Mobileye reported quarterly revenue of \$637 million, again nearly precisely meeting analyst consensus of \$636 million. Based on Defendants' subsequent admissions, however, Mobileye shipped approximately 625,000 EyeQ chips in excess of market demand to its Tier 1 customers during that quarter, which provided approximately \$30.2 million in revenue. In other words, had Mobileye not pushed excess EyeQ chips onto its customers beyond their true demand for those chips, the Company's revenue would have been just \$606.8 million, meaning it would have missed analyst consensus by approximately \$29.2 million.
- 80. As an alternative, the next illustration allocates the amount of excess units each quarter proportionally to that quarter's relative contribution to the annual revenue—in other words, that the number of EyeQ chips shipped in excess of demand in each quarter was proportionate to the revenue contribution from that quarter to total 2023 results<sup>4</sup>:
  - On April 27, 2023, Mobileye reported quarterly revenue of \$458 million, exceeding analyst consensus of \$455 million. This quarterly revenue provided 22% of the Company's reported annual 2023 revenue. Assuming therefore that 22% of the ~2.5 million excess EyeQ units Defendants admitted were shipped in 2023 were shipped that quarter (i.e. ~550,000 excess units), these excess units would have provided approximately \$27.5 million in revenue. In other words, had Mobileye not pushed these excess EyeQ chips onto its customers beyond their true demand for those chips, the Company's revenue would have been just \$430.5 million, meaning it would have missed analyst consensus by approximately \$24.5 million.
  - On July 27, 2023, Mobileye reported quarterly revenue of \$454 million, precisely meeting analyst consensus of \$454 million. This quarterly revenue provided 22% of the Company's reported annual 2023 revenue. Assuming therefore that 22% of the 2.5 million excess EyeQ units Defendants admitted were shipped in 2023 were shipped that quarter (i.e. ~550,000 excess units), these excess units would have provided approximately \$27.5 million in revenue. In other words, had Mobileye not pushed these excess EyeQ chips onto its customers beyond their true demand for those chips, the Company's revenue

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<sup>&</sup>lt;sup>4</sup> Based on Mobileye's assertion that it had shipped 2-3 million chips in excess of market demand in 2023, Lead Plaintiff assumes for illustrative purposes the midpoint, i.e. a total of 2.5 million chips.

- would have been just \$426.5 million, meaning it would have missed analyst consensus by approximately \$27.5 million.
- On October 26, 2023, Mobileye reported quarterly revenue of \$530 million, precisely meeting analyst consensus of \$530 million. This quarterly revenue provided 26% of the Company's reported annual 2023 revenue. Assuming therefore that 26% of the 2.5 million excess EyeQ units Defendants admitted were shipped in 2023 were shipped that quarter (i.e. ~637,000 excess units), these units would have provided approximately \$32 million in revenue. In other words, had Mobileye not pushed these excess EyeQ chips onto its customers beyond their true demand for those chips, the Company's revenue would have been just \$497 million, meaning it would have missed analyst consensus by approximately \$32 million.
- On January 25, 2024, Mobileye reported quarterly revenue of \$637 million, almost precisely meeting analyst consensus of \$636 million. This quarterly revenue provided 31% of the Company's reported annual 2023 revenue. Assuming therefore that 31% of the 2.5 million excess EyeQ units Defendants admitted were shipped in 2023 were shipped that quarter (i.e. ~766,000 excess units), these units would have provided approximately \$37 million in revenue. In other words, had Mobileye not pushed these excess EyeQ chips onto its customers beyond their true demand for those chips, the Company's revenue would have been just \$600 million, meaning it would have missed analyst consensus by approximately \$35 million.
- 81. Thus, as illustrated by both examples above, without secretly forcing excess inventory onto its customers, Mobileye would not have met analyst consensus for *any* quarter throughout the Class Period and would not have met its 2023 revenue guidance.
  - E. Investors Begin To Learn The Truth In January 2024, When Defendants Admit That They Had Pushed Millions Of Excess EyeQ Chips Onto Mobileye's Customers For Years And As A Result, Mobileye's Revenue Growth Would Stall
- 82. The truth began to emerge on January 4, 2024. That day, before the market opened, Mobileye issued a press release, disclosing for the first time that it had shipped massive amounts of excess inventory to its customers, including approximately *6-7 million* EyeQ chips. As a result, Mobileye revealed, EyeQ sales would dramatically decline in 2024. The impact was so severe that, as Mobileye disclosed, the Company "expect[ed] *Q1 revenue to be down approximately 50%*, as compared to the \$458 million revenue generated in the first quarter of 2023." As a result, Mobileye

projected revenue dropping nearly 15% in 2024 compared to 2023, from approximately \$2.1 billion in 2023 to as low as almost \$1.8 billion in 2024.

83. The press release, titled "Preliminary FY2023 Financial Results and Initial 2024 Outlook," stated:

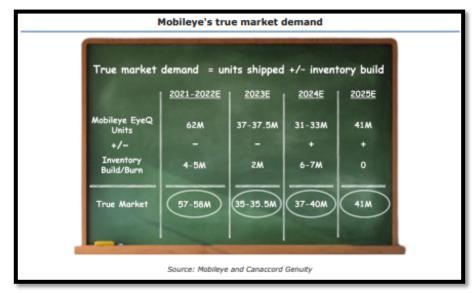
As a result of our standard planning process for the upcoming year, including discussions with our Tier 1 customers to determine potential orders for 2024, we have become aware of excess inventory at our customers, which we believe to be 6-7 million units of EyeQ® SoCs. Based on our discussions, we understand that much of this excess inventory reflects decisions by Tier 1 customers to build inventory in the Basic ADAS category due to supply chain constraints in 2021 and 2022 and a desire to avoid part shortages, as well as lower than-expected production at certain OEM's during 2023. As supply chain concerns have eased, we expect that our customers will use the vast majority of this excess inventory in the first quarter of the year. As a result, we expect that first quarter 2024 revenue will be significantly below first quarter 2023 revenues and that we will see revenue normalized during the remainder of 2024.

In FY2024 we expect total revenue in the range of \$1,830 - \$1,960 million. This is underpinned by expected EyeQ® shipments of 31 - 33 million units (as compared to approximately 37m units in 2023) and SuperVision shipments of 175k - 195k units (as compared to approximately 100k units in 2023).

We currently expect Q1 revenue to be down approximately 50%, as compared to the \$458 million revenue generated in the first quarter of 2023. We also currently believe that revenue over the balance of the year will be impacted by inventory drawdowns to a much lesser extent.

84. Analysts were stunned by this disclosure, with analysts from Deutsche Bank stating that they expected "a meaningfully negative reaction to the stock." Those analysts noted with incredulity "this large 2024 warning by the company, with no advance notice of any building inventory issues[.]" Analysts from TD Cowen also "struggled with how Mobileye could so poorly align its EyeQ shipments with end vehicle production to this extent." Analysts from Morgan Stanley bluntly said: "We cannot recall another example of an established supplier guiding down 50pct for a quarter (excluding exogenous shock/marco [sic] event) due to excess inventory in the channel. May raise questions about the efficacy of business processes/systems at the company. It

may take until deep into 2H24 to rebuild the market's confidence." Analysts from Bank of America described the significance of this disclosure while downgrading the stock: "This is disappointing for investors that have been debating how fast revenue will grow, but now must struggle with what the 'actual' results were in 2023, what 2024 results would have been, and implications for future growth." Likewise, analysts from Canaccord Genuity Capital Markets recognized that "Mobileye's true market demand" had been overstated and impacted for years:



- 85. As a result of the January 4 disclosure, Mobileye's stock price fell \$9.75 per share, or 24.5%, to close at \$29.97 per share on January 4, 2024, on unusually heavy trading volume.
- 86. In the aftermath, Mobileye's management met with analysts to provide additional details. Analysts from Deutsche Bank published an updated report in which they explained that based on a "follow-up conversation with the company," they had learned that approximately two-thirds of the 6-7 million chip build up actually "accumulated during the 2021-2022 period" and that one-third was "generated during 2023." These analysts reiterated the stunning impact from Defendants' revelations that Mobileye's "volume in the last few years,"—and as a result, Mobileye's financial results—were as described by analysts from Deutsche Bank, "inflated compared with real demand."

- 87. Analysts also questioned Defendants' assertion in the January 4 press release that the inventory glut was the result of "decisions by Tier 1 customers to build inventory." As UBS noted in a report, "Why did Tier 1s continue to take more inventory?" Just a few weeks later, another analyst from RBC—who covered both Mobileye and Magna, one of the Company's primary Tier 1 customers—seemingly put the question directly to Magna during its earnings call for the fourth quarter of 2023. During that call, the analyst referred to "some inventory build chatter from a particular supplier in 2023 that impacted their 2024 kind of guidance"—a clear reference to Mobileye—and asked whether Magna was seeing a similar inventory build at its customers that "might be impacting your 2024 outlook, or are you not seeing that?" In response, Magna's CFO bluntly explained that "We don't have the ability to do what they're doing. We're in a pull system, so we're only able to sell to our customers what they call off. So, we don't have an ability to push stuff into the supply into our customers compared to that company you're referring to," i.e., Mobileye. In other words, contrary to Defendants' assertion that Mobileye's customers had made a deliberate "decision" to build up inventory, Magna's CFO made clear that it was Mobileye who had "push[ed] stuff into the supply into [its] customers."
- 88. Just weeks later, on January 25, 2024, Defendants publicly confirmed what they had privately told analysts earlier that month. That day, Mobileye held its earnings call for the fourth quarter of 2023. During that call, an analyst from Deutsch Bank specifically asked Defendants "how [they] became aware of" the massive inventory glut disclosed just weeks before. In response, Defendant Rojansky admitted that the "inventory buildup issue started actually three years" prior, i.e., in 2021. Defendant Rojansky admitted Mobileye for the first time had required its customers to "make full-year commitment[s]" for 2022 and 2023, that gave "less ability from their side to adjust purchases to demand as they did pre-COVID period"—in fact, Defendant

Rojansky admitted Defendants had made it "*impossible*" for Mobileye's customers to "adjust[]the quantities" to match market conditions during 2022-2023 because they were "obligated with commitments" to Mobileye.

- Business Development also admitted that the excess inventory buildup (that had been caused and concealed by Defendants) required a "correction to the market share that Defendants had touted as to Mobileye's purported share of the ADAS market. Defendants also admitted that at the end of 2023, customers had stopped making year-long commitments and that Mobileye had reverted to its traditional practice of taking "quarterly orders" from its customers. Defendants assured investors that this change enhanced the Company's visibility into its volume pipeline, stating that visibility "since January 4th has improved because we have commitments for Q1," and that Defendants also had "more visibility in terms of Q2 starting to adjust into commitments."
- 90. Analysts understood immediately that the year-long mandatory commitments had decoupled inventory from true demand. For instance, Fox Advisors noted that Mobileye was "now receiving customer orders on a quarterly basis, which it thinks align to vehicle demand expectations." Analysts from BNP Paribas similarly noted that Mobileye's customers had "transitioned back to quarterly volume agreements, which should significantly mitigate the magnitude risk of channel inventory surprises." In other words, analysts appreciated that the annual commitments—the extent of which had never been previously disclosed in full—had decoupled sales from demand, and conversely quarterly purchase orders—consistent with industry practices and which Defendants themselves had indicated was their normal practice—would allow Tier 1 customers to respond to changing levels of demand and accordingly tether sales to true market conditions.

- 91. Defendants however, continued to conceal the full extent of the impact from their abuse of the minimum commitment deals. Specifically, Defendants claimed during the call to have "implemented additional processes to more closely monitor shipments versus demand," and assured investors that the "the majority of the excess inventory should be cleared by the end of Q1." Defendant Rojansky further stated that:
  - At the end of the day, we had a very thorough analysis of again ADAS production per OEM to understand that in order to meet the production of this year, that's what we need to provide, of course, taking into account the inventory issue. So we have better visibility. We also, of course, we've mentioned Q1, we have also some visibility to Q2 that we said will be at least 100% higher than Q1. And for the rest of the year, again, in line with production expectation and the analysis and what we heard from our customers, that's where we think we're going to land."
- 92. Thus, Defendants reiterated Mobileye's revenue guidance for fiscal year 2024, projecting revenue between approximately \$1.83 and \$1.96 billion, assuring investors the surprises were over.
- 93. Shortly thereafter, Mobileye filed its next Form 10-K on February 23, 2024. That filing now included language stating that "In late 2023, we returned to our pre-global material shortage practice of having customers commit to certain quarterly volumes," and that the Company's customers had "generally reverted to our customary practice of committing to purchase quantities of our solutions on a quarterly basis."
- 94. On April 25, 2024, Mobileye held its earnings call for the first quarter of 2024, during which Defendants announced revenue results consistent with expectations and continued to assure investors that the "inventory consumption process is on track" at its customers, and thus that Mobileye sales would quickly resume as Defendants had previously guided. Defendant Rojansky specifically assured that this guidance continued to be "supported by regularly updated indication from our customers, which have been quite stable over the last couple of months. And it also appears to be reflective of the true level of demand in the back half of 2024 based on

our own analysis of OEM production forecast." Defendant Shashua also assured investors that Mobileye's first quarter 2024 performance "should address any open question on whether the excess inventory indicated some weakening of our position and opportunities for a continued growth," asserting emphatically: "It did not."

- 95. Analysts were comforted by Defendants' reaffirmed guidance, which they understood to be backed by Mobileye's communication with Tier 1 customers and independent analyses. For example, analysts from Barclays noted that "While there were some concerns into the print that MBLY would need to cut guidance amid a need for further restocking, MBLY importantly noted that 'inventory consumption and the expected quarterly cadence of EyeQ SoC deliveries over the course of 2024 remains on track with our prior guidance.'"
  - F. The Full Truth Emerges As Defendants Reduce Guidance Even Lower From Reduced EyeQ Volume And They Are No Longer Able To Force Excess Inventory Onto The Company's Customers
- 96. On August 1, 2024, investors finally learned the full truth that had been concealed by Defendants' illicit scheme. On that day, Mobileye shockingly announced they were reducing guidance for the year, even below the guidance that they had provided since January 2024 and consistently affirmed since. Specifically, Defendants significantly reduced revenue guidance for the 2024 fiscal year by another 13%, from a range of \$1.83 billion to \$1.96 billion (as provided in January 2024), down to a range of \$1.6 to \$1.68 billion—meaning that Mobileye's 2024 revenue would be nearly half a billion dollars *less* than in 2023 and a far cry from the years of consistent revenue growth before. Further, Defendants advised that EyeQ volumes were now expected to be just 28-29 million units for the year, down from the 31-33 million units previously guided meaning that EyeQ volumes in 2024 would fall *nearly 25%* from the 37 million units reported in 2023.

- 97. During the Company's earnings call that same day, Defendants directly acknowledged a connection between the excess inventory buildup and the new guidance reduction. Defendants explained that the guidance reduction was driven primarily by lower EyeQ volumes in China, and conceded the excess inventory issue had "potential[ly] some residual in China." Defendants further stated that the "decline in terms of shipments of the second half of the year" in China "could come from multiple sources" including specifically "some residuals of inventory . . . we don't have 100% visibility to what is going on in inventory." In other words, despite months of assurances that the inventory consumption was on track to return to normal, EyeQ volumes would collapse further and in fact Defendants did not have full visibility into China, a critical market for the Company's growth, and in fact sales would be even lower.
- 98. On this news, Mobileye's stock price fell \$4.72 per share, or 22.5%, to close at \$16.28 per share on August 1, 2024, on unusually heavy trading volume.
- 99. Analysts were shocked by Defendants' unexpected disclosure and criticized management, linking the stock reaction to Defendants' reduced guidance and projected EyeQ shipments. For instance, analysts from Evercore criticized management's lack of transparency, stating that "investors will remain HIGHLY FRUSTRATED." Analysts from TD Cowen bluntly complained that there was "No way to sugarcoat it—we struggle to rationalize a second material cut to 2024 guidance this year" and that "Another significant guide down following the miss entering the year is tough to swallow." TD linked the news to the continued fallout from the excess inventory, noting the "still understandable skepticism of visibility into customer order books following the hard 1Q24 reset." Barclays analysts likewise noted that "MBLY mgmt credibility has been challenged," including because "the shock from the January 2024 guide down on an outsized inventory build at customers in MBLY's core EyeQ business was a clear negative

for the credibility of mgmt with investors as it raised questions on their visibility into the business."

100. All told, since the full truth was revealed at the end of the Class Period, Mobileye's stock price has not recovered. As of September 13, 2024, the Company's stock is trading at \$10.91, approximately 23% of its Class Period high of \$47.02.

## V. ADDITIONAL ALLEGATIONS OF SCIENTER

- 101. A host of facts, in addition to those discussed above, collectively support a strong inference that Defendants knew, or at minimum were extremely reckless in not knowing, the true and omitted facts.
  - A. Defendants Knew That The Company Had Departed From Its Ordinary Sales Practices And Forced "Obligations" Onto Its Tier 1 Customers, Which Decoupled Sales From Demand And Resulted In The Inventory Build-up
- 102. In January 2024, Defendants admitted that during 2022 and 2023 (i.e., the periods just before and during the Class Period), Mobileye had departed from its prior, general practices and "obligated" its customers with "full-year commitment[s]" for minimum EyeQ volumes decoupled from true market demand. Defendants candidly admitted that these minimum commitments made it "impossible" for Mobileye's customers to "adjust purchases to demand as they did" previously, and Defendants forced its customers to accept millions more EyeQ chips than needed.
- 103. Defendants were able to force the Company's customers into these atypical and unusual commitments because of Mobileye's dominance in the ADAS industry. Mobileye's competitors, customers, and analysts acknowledged Mobileye's market power in the ADAS space. Prior to the Class Period, Qualcomm's CFO described Mobileye as the "incumbent clearly, in ADAS," and Ambarella's CEO noted that Mobileye "*really dominate[s]*" the ADAS market. Shortly after Defendants' channel stuffing scheme was disclosed, the CFO of Magna International,

one of Mobileye's top Tier 1 customers, publicly discussed Mobileye's "ability to push stuff into the supply." Likewise, FE 1, who worked at Aptiv, one of Mobileye's three largest Tier 1 customers, confirmed that Aptiv was forced to enter into contracts with Mobileye that included a minimum order commitment, because there was no adequate alternative on the market to Mobileye's EyeQ chip. According to FE 1, Aptiv only entered into these extended commitment contracts because there was no other way to ensure that Aptiv would receive enough chips to meet its own obligations.

104. Defendants knew or at minimum were at least severely reckless to the terms and impact from the "obligations" forced on Mobileye's biggest and most critical customers concerning its flagship product. Defendants spoke directly about these subjects in their public comments, including around the cadence of volumes shipped and requests by their customers to adjust volumes. Further, Defendants' personal involvement and awareness is corroborated by FE 2, a former Mobileye employee who reported to an executive that directly reported to Shashua. FE 2 explained that the decision to push inventory to the Tier 1 customers "went up to Amnon," i.e. Defendant Shashua, and FE 2's team was told to ensure that Tier 1 customers purchased the amount of product they had committed to. FE 2 stated that there were quarterly meetings that executive management, including Mobileye's CFO (at the time, Defendant Heller), would attend. During these meetings, FE 2 explained, Tier 1 customers or the reports that they provided might be discussed if there were issues with the Tier 1 suppliers or if things were not going as planned.

# B. Defendants Possessed Contemporaneous Knowledge That Mobileye's Customers Had Excess Inventory

105. Multiple facts show that Defendants knew that Mobileye had forced its customers into obligations and shipped millions of EyeQ chips more than there was demand for. Thus, given the existence of the minimum commitment agreements, it is implausible that Defendants would

not have (i) known the volume of EyeQ chips it was shipping, (ii) known the production forecast provided to Tier 1 customers by OEMs, (iii) compared the inventory volume at Tier 1 customers against market demand, and (iv) given the ease with which Mobileye obtained detailed information on the inventory levels at its Tier 1 customers, there is a strong inference that Defendants had this same information throughout the Class Period. At minimum, any failure by Defendants to acquire and review this information could only have been reckless, particularly as they continued to personally and directly speak about these issues.

- EyeQ chips that Mobileye shipped to its Tier 1 customers. By Defendants' own admission, the agreements that Mobileye forced onto its Tier 1 customers had a minimum lengthy volume commitment and further made it "impossible" for customers to "adjust ... the quantities" relative to fluctuations in demand on the market because the contracts that Mobileye had forced upon its customers left them "obligated with commitments." Thus, Defendants knew exactly how much inventory it *would* ship to its customers during both 2022 and 2023 and how much they *did* ship.
- 107. The fact that Tier 1 customers could not change the volume of EyeQ chips ordered under these minimum commitment deals, and that Mobileye had knowledge of how many EyeQ chips it shipped to its customers, was confirmed by FE 1. Indeed, FE 1 stated that Aptiv was not allowed to cancel or reduce any orders that had been made under its minimum commitment deal with Mobileye, even though it wanted to cancel orders to avoid building up excess inventory during the Class Period. Even when demand declined, Mobileye did not allow any volumes to be adjusted.
- 108. **Second**, at all relevant times, Defendants knew the production forecast for automobiles using EyeQ chips necessary to analyze the shipment-to-demand cadence, which would have revealed the inventory buildup. Industry practices in the automobile supply chain

dictated that Mobileye would receive reports with both short- and long-term forecasts from the Company's Tier 1 customers. As affirmed in a May 2017 article from Automotive Logistics, companies in the automotive supply chain such as Mobileye and its Tier 1 customers "work off forecasts, schedules and orders communicated by the OEM which are cascaded down to each tier of suppliers." These forecasts would include the electronic exchange of information regarding inventory levels and forecasted demand data from OEMs to Tier 1s, that would have been relayed to Mobileye via EDI systems. Several of Mobileye's Tier 1 customers have confirmed that they use such systems.

- 109. That Mobileye received these sorts of reports is further corroborated by former employees of both Mobileye and one of its three largest customers. According to FE 1, each week, Aptiv provided Mobileye with firm orders, which would have informed Mobileye of immediate, short-term demand for the EyeQ chip. These weekly reports from Aptiv also included a long-term 18-month forecast. This 18-month forecast was updated each week to Mobileye by Aptiv to include adjustments to future demand.
- 110. Further, FE 2--Mobileye's former VP of ADAS Business Development who ran the team responsible for winning ADAS business from both OEMs and Tier 1 suppliers—confirmed that the excess inventory at Mobileye's Tier 1 customers existed "across the board" when she left the Company at the end of 2022, and explained that she learned of the excess inventory because her team received reports from the Tier 1 suppliers..
- 111. *Third*, Mobileye had the ability to conduct ongoing analyses of EyeQ volume shipped relative to production forecasts—and indeed Defendants expressly discussed doing so during the Class Period. For example, in Mobileye's 2023 Form 10-K, Defendants stated that

Mobileye shipped volume based on "market conditions" and analyzed its own inventory of EyeQ chips based on "future demand and market conditions."

- 112. Defendants further described that they analyzed shipment-to-demand data specifically. For instance, on January 26, 2023, Defendant Heller stated during Mobileye's fourth quarter 2022 earnings call that Mobileye's projected "volume level corresponds to about 1% global production growth, 4 to 5 points of ADAS production growth." On July 27, 2023, Defendant Shashua stated Mobileye had "seen the production schedule solidify for the second half of the year," and that the "schedule [was] stabilizing in terms of EyeQ." Likewise on March 6, 2024 at the Morgan Stanley Technology, Media & Telecom Conference Fireside Chat, Defendant Galves stated that Mobileye conducted "shipment to demand matching analysis... on a regular cadence, both on a look back and look forward basis." On April 25, 2024, at Mobileye's first quarter 2024 earnings call, Defendant Rojansky stated that "we've actually analyzed the gap between what we actually shipped in Q1 and what we would expect to ship if we didn't have the inventory issue." Thus, in these and other statements, Defendants confirmed that—as the market expected—Defendants analyzed production schedules throughout the Class Period, including specifically for the Company's EveO chip.
- 113. *Fourth*, throughout the Class Period, Mobileye's three largest Tier 1 customers accounted for an overwhelming majority of Mobileye's annual revenue. This is not a case where there were hundreds of customers, or where reaching out to these parties was difficult or time-consuming. To the contrary, Defendants stressed their regular communication with those (and other) customers. For example, Defendant Shashua stated: "We are in continuous contact with our customers, the Tier 1s about trying to balance out from a quarter-to-quarter." This fact further

demonstrates the ease with which Defendants could have (and did) discover the information regarding the inventory buildup at the Company's Tier 1 customers.

# C. The Concealed Sales Practices Enabled Defendants To Consistently Hit Guidance And/Or Analyst Consensus Expectations

- 114. As set forth above, Defendants' scheme enabled Mobileye to meet financial performance guidance and/or analyst consensus estimates. *See supra* ¶¶78-81. Absent their scheme, Mobileye would have missed both its annual revenue guidance and quarterly analyst consensus figures throughout the Class Period. Indeed, in the wake of the January 2024 disclosure, analysts from Deutsche Bank noted that Mobileye's revenue had effectively been overreported since the start of the Class Period, because sales of EyeQ chips were "*inflated compared with real demand*."
- 115. That Defendants' concealed practices allowed Mobileye to report that it met and even exceeded its financial guidance and/or analyst consensus expectations during the Class Period further supports a strong inference of scienter.

## D. The EyeQ Is A Core Operation To Mobileye

Defendants admitted, the EyeQ was "fundamental to [Mobileye's] leadership position in ADAS." In 2022, the year before the Class Period, Mobileye reported revenue of \$1.9 billion, approximately 89% of which came directly from sales of EyeQ chips. During the Class Period, the EyeQ accounted for approximately 90% of the Company's revenue. Given the importance of EyeQ sales to Mobileye's financial success, it is unreasonable to infer that Defendants were unaware that they had sold millions of excess chips to Tier 1 customers. Indeed, throughout the Class Period, Defendants spoke regularly about inventory levels for the EyeQ chip and Mobileye's sales of the chip to its customers.

- 117. The alternative inference is that Defendants did not have any basis for discussing inventory levels and demand for the EyeQ chip. This inference does not negate or undercut scienter, however, because it would evince an extremely reckless disregard for the underlying facts that made Defendants' statements false or misleading during the Class Period. The core nature of EyeQ chip sales to Mobileye's financial success supports a strong inference of scienter.
  - E. Defendants' Scienter Is Further Bolstered From The Suspicious Circumstances Around The June 2023 Secondary Public Offering That Enabled Their Corporate Parent To Earn \$1.6 Billion From Insider Sales
- 118. The inference of scienter is further bolstered by the suspicious circumstances around the June 2023 SPO conducted by Defendants, which enabled Mobileye's corporate parent to gross nearly \$1.6 billion by offloading holdings in Mobileye. Specifically, Defendants had been shipping excess inventory to customers since at least 2021, by their own admission. Defendants continued these practices after the Company was spun-off from Intel in October 2022, causing the price of the Company's stock—the voting shares of which Intel continued to own the vast majority—to rise dramatically throughout the Class Period, as shipping excess inventory enabled Defendants to hit guidance and meet analyst expectations. Indeed, by the time Defendants announced the SPO in June 2023, the stock price was \$41.77—nearly double the \$21 IPO price.
- 119. Yet Defendants' practices, ongoing for nearly 2.5 years by the time of the SPO, suddenly became unsustainable and collapsed within *just 6 months* after the SPO. The inference from these circumstances is clear: having driven the stock price higher by using an illicit scheme to meet analyst expectations and guidance, Defendants timed the SPO to occur just before the scheme collapsed, ensuring that their corporate parent could gross \$1.6 billion while the Company's stock price remained artificially inflated.
- 120. The foregoing facts, particularly when considered collectively (as they must be), support a strong inference of scienter.

#### VI. DEFENDANTS' MATERIALLY FALSE AND MISLEADING STATEMENTS

121. Throughout the Class Period, Defendants made a series of materially false and misleading representations, which were disseminated to investors through conference calls, public filings, press releases, and other public statements. The materially false and misleading statements and omissions made by Defendants during the Class Period are detailed below, along with the reasons why each statement was false or misleading.

## A. Defendants' False And Misleading Statements In The Company's Form 10-K, Forms 10-Q, And Offering Documents

- 122. As described below, Defendants made material misrepresentations in the Company's Annual Report filed on Form 10-K on March 9, 2023 (the "2022 Annual Report), the Company's Quarterly Report filed on Form 10-Q on May 11, 2023 (the "Q1 2023 Quarterly Report"), the Quarterly Report filed on August 10, 2023 (the "Q2 2023 Quarterly Report"), the Quarterly Report filed on November 9, 2023 (the "Q3 2023 Quarterly Report"), and the Company's June 2023 Form S-1 and prospectus filed in connection with the June 2023 SPO, which incorporated by reference among other things the 2022 Annual Report (the "Offering Documents").
- 123. In the 2022 Annual Report, which was signed by Defendants Shashua and Heller, and in the Offering Documents, Defendants described the Company's contracts with its customers, stating:

We generally do not have contracts with customers that require them to purchase our solutions in any certain quantity or at any certain price, and our sales could be less than we forecast if a vehicle model for which we achieved a design win is unsuccessful, including for reasons unrelated to our solutions, if an OEM decides to discontinue or reduce production of a vehicle model or of the use of our solutions in a vehicle model, or if we face downward pricing pressure. . . Due to the recent global material shortage, we have been working with our customers to ensure they commit to certain volumes in order to secure quantities. However, we have not committed to supply such volumes and the volumes we supply will depend upon market conditions.

124. The statements identified in ¶123 were materially false and misleading, and omitted material facts. Contrary to Defendants' claims that they had only "recent[ly]" "been working with our customers to ensure they commit to certain volumes" and "generally do not" require customers to purchase "in any certain quantity," Defendants had forced Tier 1 suppliers to purchase millions of EyeQ units in excess of demand and made it "impossible" for the Company's critical Tier 1 customers to "adjust the quantities" of EyeQ chips supplied to them by Mobileye to align with market conditions. Further, contrary to Defendants' claims that "the volumes we supply will depend upon market conditions," Defendants had by the start of the Class Period already shipped—and continued to ship throughout 2023—millions of EyeQ chips to the Company's customers in excess of market demand.

## 125. The 2022 Annual Report and Offering Documents further stated that:

We have not executed written agreements with these Tier 1 customers but rather provide our solutions to such customers pursuant to standard purchase orders under our general terms and conditions, pursuant to which they are generally not obligated to purchase our solutions in any certain quantity or at any certain price... Notwithstanding the foregoing, as a result of global shortages, some of our customers, including our top three Tier 1 customers, have committed to purchasing minimum quantities of certain solutions in 2023.

126. The statements identified in ¶125 were materially false and misleading, and omitted material facts. Defendants' statements created the misleading impression that minimum quantity commitments were a limited exception to Mobileye's historical practices, when in fact they were a significant driver of Mobileye's financial performance in 2022 and 2023 that Defendants used to force onto its customers 6-7 million EyeQ units in excess of market conditions, including 4-5 million excess EyeQ units by the start of 2023. The statements further concealed that Defendants had forced its customers into these obligations and made it impossible to adjust to market conditions, cannibalizing future growth.

127. The 2022 Annual Report and the Offering Documents also disclosed revenue numbers for the Company's most recent fiscal years:

For 2022, 2021 and 2020, our revenue was \$1.9 billion, \$1.4 billion and \$967 million, respectively, *representing year-over-year growth of 35% in 2022 compared to 2021.* We currently derive substantially all of our revenue from our commercially deployed ADAS solutions.

- 128. The statements identified in ¶127 were materially false and misleading, and omitted material facts. Defendants' statements describing the Company's growth in 2022 were misleading because they failed to disclose that this purported growth was driven by shipping millions of EyeQ chips in excess of market demand. The statements created a misleading impression that Mobileye's growth was organic and reflected underlying demand for Mobileye's product, when in fact Defendants had made it "impossible" for the Company's critical Tier 1 customers to "adjust the quantities" of EyeQ chips supplied to them by Mobileye.
- 129. The Annual Reports, Quarterly Reports, and the Offering Documents also made substantively identical statements concerning demand for Mobileye's products. For instance, the 2022 Annual Report stated:

In addition, in prior periods, certain Tier 1 customers increased their orders for components and parts, including our solutions, to counteract the impact of supply chain shortages for auto parts, and we expect these Tier 1 customers will utilize accrued inventory on hand before placing new orders to meet the demand of OEMs in current or future periods. As a result, some demand for our solutions and the corresponding revenue from these customers were shifted to earlier time periods than otherwise would have occurred absent a general supply chain shortage and inflationary environment. We cannot predict when the impact of these factors on global vehicle production will substantially diminish. However, ADAS volumes have grown faster in recent years than the overall automotive market as ADAS penetration rates have increased, and we believe that we will continue to benefit from that trend. Our revenue of \$1.9 billion for the year ended 2022 was up 35% year-over-year, outperforming the increase of global automotive production. However, we believe that the expected continued constraint on global automotive production resulting from supply chain shortages and the effects of economic uncertainty will limit our ability to increase our revenue. We expect to continue to capitalize on our strong and collaborative relationships with OEMs and Tier 1s to

expand our presence in key markets and capture the long-term growth opportunities in those markets.

130. The statements identified in ¶129 were materially false and misleading, and omitted material facts. *First*, it was false and misleading to state that its customers had "increased their orders . . . to counteract the impact of supply chain shortages" when in fact, Defendants had for years (during 2022-2023) forced Mobileye's customers into minimum commitment quantities that enabled Defendants to ship millions of units beyond market conditions. For example, FE 1 affirmatively confirmed that Aptiv—one of Mobileye's largest customers—did not want to order more EyeQ units, but actually wanted to cancel orders, and Mobileye would not allow Aptiv to do so. *Second*, it was false and misleading to claim that "some demand" had been shifted to earlier time periods when, in fact, Defendants had forced Mobileye's customers to accumulate millions of EyeQ chips beyond the true market demand, decoupling volume from demand.

## B. Defendants' False And Misleading Misrepresentations In Earnings Releases, Investor Conferences, And Other Public Statements

## 1. Misrepresentations In The Q4 2023 Earnings Release And Call

- 131. On January 26, 2023, the first day of the Class Period, Mobileye issued a press release announcing its financial results for the fourth quarter and full-year 2022. The press release stated that "[r]evenue of \$565 million increased 59% as compared to fourth quarter of 2021." EyeQ sales accounted for approximately 90% of Mobileye's revenue, and were therefore responsible for almost all of Mobileye's revenue increase. Defendant Shashua also stated that "EyeQ® SoCrelated revenue grew 48% in the quarter *due to a combination of volume and ASP [average sale price] growth.*"
- 132. That same day, Mobileye held an earnings conference call, during which Defendants made additional statements regarding Mobileye's fourth quarter 2022 revenue. For instance, during the call, Defendant Shashua touted Mobileye's "record" year in 2022. Defendant

Shashua stated that Mobileye's "front-facing camera, single-chip ADAS business continues to run like a machine. We grew revenue with every one of our top 10 customers in 2022 and continue to win significant new business in this segment." Defendant Shashua similarly told investors that the "the source of our growth started to shift from pure volume to a combination of volume and higher content per vehicle."

- 133. The statements identified in ¶¶131-32 were materially false and misleading, and omitted material facts. Defendants' claims that (i) Mobileye's "ADAS business continues to run like a machine," (ii) Mobileye "grew revenue with every one of our top 10 customers in 2022," and that (iii) the "source" of Mobileye's growth included increased "volume," concealed that volume had grown because Defendants forced Tier 1 customers into obligations to purchase minimum quantities beyond market conditions. Defendants' statements falsely created the impression that Mobileye's performance corresponded to organic growth and demand, when in fact Defendants had shipped millions of its flagship EyeQ chips (and recognized millions of dollars in revenue) beyond the market conditions, cannibalizing future growth.
- 134. During that call, Defendant Heller discussed Mobileye's guidance for 2023. Specifically, he told investors that Mobileye's guidance assumed "EyeQ volume that is somewhat below the commitment that we have received from our customers for 2023. We want to remain conservative and acknowledge that the macro uncertainty remains elevated."
- 135. The statements identified in ¶134 were materially false and misleading, and omitted material facts. It was materially misleading for Defendants to discuss the "commitment" that Mobileye had "received" from its customers, and to claim that Defendants were "conservative" in providing volume guidance based on those commitments. In fact, Defendants had forced Tier 1 customers into obligations to purchase minimum quantities and that made it "impossible" for those

customers to adjust to those orders regardless of market conditions. Moreover, it was further misleading to claim that the guidance based on these commitments was "conservative" when in fact—as Defendants knew but did not disclose—the minimum commitments they had forced customers into enabled Mobileye to ship millions of EyeQ units in excess of true organic demand. In addition, Defendants' statements falsely suggested that the volumes from those commitments could be adjusted or altered throughout the year, when in fact Defendants made it impossible to adjust to market conditions.

136. Defendant Heller also stated on the call that the distribution of Mobileye's revenue was likely to be slightly skewed toward the second half of the year, stating:

On the positive side, we have commitment from our suppliers at the level we are forecasting, including a second half run rate that supports our 2024 forecast as well. *In terms of quarterly cadence*, historically, our revenue has ramped up over the course of the year. *This year is expected to be even more pronounced, with around 41% of revenue expected in the first half of the year.*"

137. The statements identified in ¶136 were materially false and misleading, and omitted material facts. It was materially misleading for Defendants to discuss the "quarterly cadence" of revenue because Defendants forced Tier 1 suppliers into extended commitments for volumes substantially in excess of actual demand. Thus, Defendants' discussion of the quarterly cadence misleadingly suggested that Mobileye's shipments would reflect market conditions, when in fact Defendants had made it "impossible" for customers to adjust their volume commitments and would force Mobileye's customers to accept chips by year-end regardless of their demand.

## 2. Misrepresentations During The February 2023 Wolfe Research Conference

138. On February 15, 2023, Defendants spoke at the Wolfe Research Global Auto, Auto Tech, and Mobility Conference. Defendant Galves touted the purported "capacity" that Mobileye's customers had to take on more inventory from Mobileye, stating: "And our Tier 1s have so much

*capacity* to buy cameras, put them into housings, take our chip, put them onto the PCB board and deliver it to the OEM that we think that our ecosystem is also the cost leader pretty significantly. So, it's a very kind of long visibility business, so we feel comfortable with our share."

139. The statements identified in ¶138 were materially false and misleading, and omitted material facts. Defendants' claims that Mobileye's Tier 1 customers had "so much capacity" to "take our chip" concealed that Mobileye had already forced its customers to accept millions more units in excess of market conditions. Moreover, Mobileye had forced them into commitments that pushed millions more excess chips by year-end 2023, when customers had already communicated directly to Defendants that they had excess inventory and did not need additional product. In truth, those customers did *not* have capacity to take more chips, and as a result, 2024 orders would fall dramatically compared to 2023, as customers worked through excess inventory.

## 3. Misrepresentations During The March 2023 Raymond James Conference

140. At the Raymond James Institutional Investors Conference on March 6, 2023, in response to an analyst question on how "visibility looks in kind of the long duration," Defendant Galves touted Mobileye's "long history" of outperforming the market and that the Company "expect[s] that to continue":

Question – Analyst Brian Gesuale: "That's exciting. Maybe pivoting now to the financials. Let's start maybe with the top line. Take us through kind of your expected kind of growth rates going forward, how your visibility looks in kind of the long duration of a lot of the design wins that you've had."

Answer – Defendant Galves: "So, we have a long history of kind of outperforming the market. We would expect that to continue. I think volume growth is going to be there because you've got – we have kind of long visibility. Our programs run for six, seven, eight years. So when we win a design, we kind of understand. I mean, obviously, the car needs to get produced to have the technology. But assuming that cars continue to get produced, we have great visibility on our growth. So, I think that that type of growth rate continues."

- 141. The statements identified in ¶140 were materially false and misleading, and omitted material facts. Defendant Galves' statement that Mobileye had a "long history of kind of outperforming the market" was materially misleading because it concealed that Mobileye's performance involved years of forcing Tier 1 suppliers to purchase quantities substantially in excess of actual demand. Defendants' statements were further materially misleading because they created the impression that Mobileye's performance corresponded to organic growth and demand, when in fact Defendants had shipped millions of its flagship EyeQ chips (and recognized millions of dollars in revenue) beyond the demand for them.
- 142. At the conference, Defendant Galves also discussed Mobileye's position in the ADAS market. Defendant Galves stated that because of Mobileye's growth in the ADAS market, it now had "about 70% market share within that field."
- 143. The statements identified in ¶142 were materially false and misleading, and omitted material facts. As Mobileye's Vice President of Strategy and Business Development later admitted publicly, the calculations used for Defendants' publicly provided market share would require a "correction" because the millions of EyeQ units shipped by Defendants in excess of market conditions had decoupled sales from the true organic size and growth of the market.

## 4. Misrepresentations At The March 2023 Morgan Stanley Conference

- 144. On March 8, 2023, Defendants spoke at the Morgan Stanley Technology, Media and Telecom Conference, and again fielded questions from analysts regarding Mobileye's position in the ADAS market share. Defendant Galves repeated his prior statements that Mobileye maintained a "very strong position in the ADAS business" and specifically, that it held a "70% market share."
- 145. The statements identified in ¶144 were materially false and misleading, and omitted material facts. As Mobileye's Vice President of Strategy and Business Development later admitted

publicly, the calculations used for Defendants' publicly provided market share would require a "correction" because the millions of EyeQ units shipped by Defendants in excess of market conditions had decoupled sales from the true organic size and growth of the market.

## 5. Misrepresentations At The April 2023 Bank Of America Conference

- 146. On April 4, 2023, Defendants spoke at Bank of America Securities Annual Summit, and again fielded questions from analysts that addressed Mobileye's control over the ADAS market. Once again, Defendant Galves stated that the EyeQ chip held a "70% market share" in the ADAS business.
- 147. The statements identified in ¶146 were materially false and misleading, and omitted material facts. As Mobileye's Vice President of Strategy and Business Development later admitted publicly, the calculations used for Defendants' publicly provided market share would require a "correction" because the millions of EyeQ units shipped by Defendants in excess of market conditions had decoupled the volume of units shipped from the true organic size and growth of the market.

### 6. Misrepresentations In The O1 2023 Earnings Release And Call

- 148. On April 27, 2023, Mobileye issued a press release announcing its financial results for first quarter 2023. This press release was included as an exhibit to Mobileye's Form 8-K filed that day. In the press release, Defendants attributed Mobileye's impressive revenue growth to certain purportedly legitimate business factors. The press release stated that "[r]evenue of \$458 million increased 16% as compared to first quarter of 2022. EyeQ® SoC-related revenue grew 48% in the quarter *due to a combination of volume and ASP [average sale price] growth.*"
  - 149. In the same press release, Defendant Shashua stated that:

The business performed very well in Q1, including 16% revenue growth as both our EyeQ® and SuperVision business lines grew strongly, significantly outperforming underlying global auto production growth.

- 150. The statements identified in ¶¶148-49 were materially false and misleading, and omitted material facts. Defendants' statements that Mobileye's "EyeQ . . . business line[] grew strongly" was "significantly outperforming underlying global auto production growth," and that this growth was "due to a combination of volume and" average sale price, were materially misleading because they created the impression that Mobileye's performance corresponded to organic growth and demand, when in fact Defendants had shipped millions of its flagship EyeQ chips (and recognized millions of dollars in revenue) beyond the demand for them. In truth, Mobileye's business had grown significantly, and had outperformed underlying auto production growth because, as Defendants later admitted, Defendants had forced Tier 1 suppliers to purchase quantities substantially in excess of actual demand.
- 151. That day, during the Company's earnings call, Mobileye executives made a number of statements regarding demand for the Company's EyeQ chips and inventory levels at Mobileye's Tier 1 customers. For example, in response to an analyst question regarding the underlying drivers of growth, Defendant Shashua touted the "continuous contact with customers" and efforts to match shipments to demand, stating:

Question – Analyst Samik Chatterjee: "But you also, I think, mentioned some movement of orders from 2Q into the back half, not sure which geography that was meant for. But if we take the China piece aside - China weakness aside, what are the underlying drivers? Would we have seen upside for the full year? Or sort of any color there? What you're seeing in terms of just the business dynamics, and I have a follow-up."

Answer – Defendant Shashua: "Rest of the world, we don't see any change. We are in continuous contact with our customers, the Tier 1s about trying to balance out from a quarter-to-quarter. But the yearly commitment is unchanged and according to the same guidance that we gave back in January."

152. In response to a question from an analyst on the same call on the timing of EyeQ shipments to customers, Defendant Shashua made statements asserting that Mobileye had insight into Tier 1 customer inventory levels based on "*very good discussions*" with those customers:

Question – Analyst Mark Delaney: "Anat, you commented, if I heard correctly, about the timing for EyeQ shipments and some that may have been in 2Q pushing into the second half. Could you elaborate a little bit more on what might be happening there? Is that more due to global production schedules? Is that also some of the China issues you've been referring to? Any more context on that topic will be helpful.."

Answer – Defendant Heller "Yes. So, it's probably something to do about their inventory level and considerations versus demand. And this is the information that we have. So, they kind of shifted part of the volume. It's not very significant to the second half of the year."

Answer – Defendant Shashua: "But our – the commitments we have from our Tier 1s is on a yearly basis, not quarterly basis. But we are in very good discussions and trying to balance their commitment from quarter-to-quarter rather than lumping it into one or two quarters towards the end of the year. And we managed quite successfully to reach a point in which the change in second quarter is really minimal."

153. The statements identified in ¶¶151-52 were materially false and misleading, and omitted material facts. It was materially misleading for Defendants to discuss their "continuous contact" and "very good discussions" with Mobileye's Tier 1 customers "about trying to balance [inventory] out from [] quarter-to-quarter" and to avoid "lumping it into one or two quarters towards the end of the year," when Defendants had forced Tier 1 suppliers to purchase quantities substantially in excess of actual demand, which made it "impossible" for the Company's critical Tier 1 customers to "adjust the quantities" of EyeQ chips supplied to them by Mobileye to align with true demand.

## 7. Misrepresentations In The O2 2023 Earnings Release And Call

154. On July 27, 2023, held its earnings call for the second quarter of 2023. During the call, Defendants Shashua and Rojansky discussed production schedules and demand. Specifically, Defendant Shashua stated:

On the revenue side, the quarter was in line to better than our expectation. Customers were very cautious in the first half of 2023, which led to below normal growth. But we have seen the production schedule solidify for the second half of

the year where we expect to grow 16% year-over-year on much higher volumes than the first half.

155. Defendant Rojansky similarly reassured investors that the decrease in revenue in the second quarter of 2023 was minimal, and reaffirmed Mobileye's prior guidance, stating that "Revenue is tracking in line with our prior guidance, which we are reaffirming today both for the core EyeQ business and SuperVision. On EyeQ, schedules have become more solid over the last couple of months and customer requests to move volume around have largely ceased."

156. The statements identified in ¶154-55 were materially false and misleading, and omitted material facts. It was materially misleading for Defendants to state that EyeQ production schedules had solidified and that "customer requests to move volume around have largely ceased" because in truth, Defendants had forced Tier 1 suppliers to purchase quantities substantially in excess of actual demand and made it "impossible" for the Company's critical Tier 1 customers to "adjust the quantities" of EyeQ chips supplied to them by Mobileye to align with true demand. In fact, the Company's Tier 1 customers had already accumulated millions of excess EyeQ chips and would continue to accumulate more during the Class Period. Defendants' statements created a misleading impression that sales corresponded to production schedules and organic demand, and that customers were not taking excess inventory.

157. During the call, Mobileye executives also made a number of statements regarding the Company's visibility into demand for EyeQ chips and Tier 1 inventory levels and assured investors against concerns around Tier 1 and OEM inventory destocking of EyeQ chips stating that Mobileye was "no longer seeing" shifts in volumes between quarters and that inventory was "pretty stabilized." Specifically, Defendant Rojansky stated:

Question – Analyst Ananda Baruah: "Very helpful. And then the quick follow-up is you had actually mentioned, I believe – this might be more of a clarification – the Tier 1 OEM inventory destocking has had some impact in demand. And you

had talked about a timeframe over which it will normalize. Can you just clarify the timeframe that you expect that to normalize? And that's it for me. Thanks."

Answer – Defendant Rojansky: "Now we see schedule stabilizing in terms of EyeQ. So for the beginning of the year, we had requests for shifts of volumes from Q2 to Q3 or Q3 to Q4. We are no longer seeing that. So it is pretty stabilized. We think that the last two years have been very bumpy in terms of supply chain crisis and production volumes. But of course, it's not the same situation as we entered this year. And that is why we see the volume increase. And the inventory issue, we think, played a role more in the first half of the year."

- 158. The statements identified in ¶157 were materially false and misleading, and omitted material facts. It was materially misleading for Defendants to state that they had seen production schedules "stabilize" and that they had stopped seeing requests to delay shipments from customers when, in truth, as Defendants later admitted, Defendants had forced Tier 1 suppliers to purchase quantities substantially in excess of actual demand and made it "impossible" for the Company's critical Tier 1 customers to "adjust the quantities" of EyeQ chips supplied to them by Mobileye to align with true demand. In fact, the Company's Tier 1 customers had already accumulated millions of excess EyeQ chips and would continue to accumulate more during the Class Period. Thus, Defendants' statements created a misleading impression that inventories had "stabilized" at a level that corresponded to actual demand. It was further misleading to discuss requests to move volume between quarters and thereby suggest that quarterly shipments corresponded with market conditions when in fact Mobileye would ultimately force its customers to accept volumes regardless of market conditions.
- 159. In response to the same question on the earnings call, Defendant Shashua further reaffirmed that inventory levels were stable and reflected market conditions, stating:

"Inventory that our customers have piled up in terms of EyeQ and that, as Moran said, has stabilized. We don't see any request to push volumes from quarter to quarter."

160. The statements identified in ¶159 were materially false and misleading, and omitted material facts. It was materially misleading for Defendants to state that they had seen inventory "stabilize" and that they had stopped seeing requests to delay shipments from customers when, in truth, as Defendants later admitted, Defendants had forced Tier 1 suppliers to purchase quantities substantially in excess of actual demand and made it "impossible" for the Company's critical Tier 1 customers to "adjust the quantities" of EyeQ chips supplied to them by Mobileye to align with true demand. In fact, the Company's Tier 1 customers had already accumulated millions of excess EyeQ chips and would continue to accumulate more during the Class Period. Thus, Defendants' statements created a misleading impression that inventories "stabilized" at a level that corresponded to actual demand, when in fact Defendants had decoupled volumes from market conditions.

## 8. Misrepresentations During The September 2023 Goldman Sachs Conference

- 161. On September 6, 2023, Mobileye attended the Goldman Sachs Communacopia & Technology Conference, at which Defendant Galves also stated once again that Mobileye had "about 70% market share" in the ADAS market.
- 162. The statements identified in ¶161 were materially false and misleading, and omitted material facts. As Mobileye's Vice President of Strategy and Business Development later admitted publicly, the calculations used for Defendants' publicly provided market share would require a "correction" because the millions of EyeQ units shipped by Defendants in excess of market conditions had decoupled the volume of units shipped from the true organic size and growth of the market.

## 9. Misrepresentations In The Q3 2023 Earnings Release And Call

163. On October 26, 2023, Mobileye issued a press release announcing its financial results for the third quarter of 2023. This press release was included as an exhibit to Mobileye's Form 8-K filed that day. In the press release, Defendant Shashua attributed Mobileye's impressive revenue growth to certain purportedly legitimate business factors, stating:

Revenue of \$530 million increased by 18% compared to the third quarter of 2022, primarily due to a combination of volume and ASP growth in our EyeQ® chip related revenue.

164. That day, the Company held an earnings call included statements regarding Mobileye's third quarter 2023 revenue. In that earnings call, Defendant Rojansky stated:

We also exclude stock-based compensation. Starting with Q3 results, we had an excellent quarter with *revenue up 18% and adjusted operating income up 27% year-over-year*. Overall, *EyeQ and SuperVision volume increased about 16%*[.].

- omitted material facts. While Defendants claimed that EyeQ chip revenue skyrocketed "due to a combination of volume" and average sale price growth, in truth, Defendants had forced Tier 1 suppliers to purchase minimum quantities and made it "impossible" for the Company's critical Tier 1 customers to "adjust the quantities" of EyeQ chips supplied to them by Mobileye to align with market conditions. Defendants' statements describing the reasons for Mobileye's growth were also materially misleading because they created the impression that Mobileye's performance corresponded to organic growth and demand, when in fact Defendants had shipped millions of its flagship EyeQ chips (and recognized millions of dollars in revenue) beyond the demand for them.
- 166. During the earnings call, Defendant Rojansky discussed the Company's guidance for the fourth quarter of 2023. Specifically, Defendant Rojansky described: "a record level of quarterly EyeQ volume and importantly should not be used as the starting point for estimated 2024 volume. We'd encourage you to look at the full year 2023 and apply a growth rate to that when

thinking about 2024. And consider that the high volume in Q4 would lead to some hangover effect in Q1 similar to the dynamic in the first quarter of 2023."

- 167. The statements identified in ¶166 were materially false and misleading, and omitted material facts. It was materially misleading for Defendants to tout their projected "record level" of EyeQ volume sales for the fourth quarter of 2023 without also telling investors that this "record" volume was not the result of market demand, but was instead caused by Mobileye pushing the remaining inventory that the Tier 1 customers were obligated to purchase. For instance, as FE 1 explained, even though Aptiv did not want more EyeQ chips, Mobileye would simply deliver "without question" to Aptiv in November or December all of the remaining chips from the forced commitment for the year.
- 168. It was also materially misleading for Defendants to assert that the record volumes of EyeQ sales in the fourth quarter of 2023 would merely cause a "hangover effect" for the first quarter of 2024 and lead to a "similar" dynamic as the first quarter of 2023. By Defendants' own admission, they had learned no later than "late 2023" that its customers would radically curtail their purchases of EyeQ chips from Mobileye in 2024 in order to work through their millions of excess chips. Thus, rather than a mere "hangover," Mobileye's revenue for the first quarter of 2024 would collapse dramatically by 50%, and the "hangover" from this issue—which Defendants would admit was years in the making—would depress Mobileye's performance for the following year or more.

#### 10. Misrepresentations In The Q4 2023 Earnings Release And Call

169. On January 4, 2024, Mobileye issued a press release announcing its preliminary financial results for the 2023 fiscal year. This press release was included as an exhibit to Mobileye's Form 8-K filed that day. In that press release, Defendants stated that the Company had "become aware of excess inventory at our customers," of which Defendants claimed "much of

this excess inventory reflects decisions by Tier 1 customers to build inventory in the Basic ADAS category due to supply chain constraints in 2021 and 2022 and a desire to avoid part shortages, as well as lower than-expected production at certain OEM's during 2023."

- 170. On January 25, 2024, Defendants held their earnings call for the fourth quarter of 2023. During that call, Defendant Rojansky repeated that the excess inventory "reflects the decision by Tier 1 customers to build the inventory."
- 171. The statements identified in ¶169-170 were materially false and misleading, and omitted material facts. Defendants' claims that "much of this excess inventory reflects decisions by Tier 1 customers to build inventory" were materially false and misleading because Mobileye's customers did not want to build excess inventory throughout the Class Period. For example, FE 1, who worked at Aptiv and closely monitored its orders with Mobileye, stated directly that Aptiv always had enough EyeQ and did not want to intentionally overstock inventory. FE 1 further explained that, in fact, Aptiv wanted to cancel orders because it did not want to build up excess inventory of the EyeQ chips, but Mobileye would not allow Aptiv to cancel even if Aptiv showed business was going down.

## 11. Misrepresentations In The Q1 2024 Earnings Call

During that call, Defendants reiterated that EyeQ volumes would normalize in the second half of 2024 and Defendant Shashua further assured investors that the excess inventory that Defendants had previously disclosed was not having any lingering impact on Mobileye's financial performance. Specifically, Shashua stated that "this should address any open question on whether the excess inventory indicated some weakening of our position and opportunities for a continued growth? It did not."

173. The statements identified in ¶172 were materially false and misleading, and omitted material facts. Contrary to Defendants' claims, within months, Defendants would dramatically reduce 2024 revenue guidance by hundreds of millions of dollars based on reduced ADAS volumes. Further, as Defendants admitted, they did not have visibility into inventory in the critical China market, where there continued to be "residual" excess inventory issues."

### 12. Misrepresentations During The June 2024 Deutsche Bank Conference

- 174. On June 11, 2024, Defendants spoke at the Deutsche Bank Global Auto Industry Conference. During that call, an analyst asked Defendant Galves how demand had "been tracking on the base ADAS side in particular," and if there were "any signs of slowing down." Galves assured the analyst that "everything looks really on track at this point," and that "the market demand has actually been very stable, not just for our product, but overall global production." He also stated that Mobileye had "seen kind of good kind of order indications for the back half. So we feel like very much on track to what we laid out at the beginning of the year."
- 175. The statements identified in ¶174 were materially false and misleading, and omitted material facts. Contrary to Defendant Galves' claims, within months Defendants would dramatically reduce 2024 revenue guidance by hundreds of millions of dollars based on reduced ADAS volumes. Further, as Defendants admitted, they did not have visibility into inventory in the critical China market, where there continued to be "residual" excess inventory issues."

## VII. ADDITIONAL LOSS CAUSATION ALLEGATIONS

176. Defendants' wrongful conduct, as alleged herein, directly and proximately caused Lead Plaintiff and the Class to suffer substantial losses. During the Class Period, Lead Plaintiff and the Class purchased or otherwise acquired shares of Mobileye Class A common stock at artificially inflated prices and were damaged thereby when the price of those shares declined when the truth was revealed and when the risks that Defendants concealed with their false statements

and omissions materialized. The price of Mobileye shares declined significantly and caused investors to suffer losses when the truth concealed by Defendants was revealed and the artificial inflation in the stock price was corrected.

177. During the Class Period, Defendants made materially false and misleading statements and omissions that artificially inflated and/or maintained artificial inflation in the price of Mobileye Class A common stock and operated as a fraud or deceit on the Class. Later, when Defendants' prior misrepresentations and the risks concealed by the fraudulent conduct alleged in this complaint were corrected and the truth revealed to the market, the price of Mobileye Class A common stock fell precipitously. As a result of their acquisition of Mobileye Class A common stock during the Class Period—and Defendants' material misstatements and omissions—Lead Plaintiff and other members of the Class suffered economic loss, *i.e.*, damages, under the federal securities laws.

Date	Corrective Event Summary	Closing Stock Price	Price Decline
January 4, 2024	Mobileye revealed for the first time that the Company's customers held 6-7 million units of excess inventory of the Company's flagship EyeQ product, and guided investors that the Company's Q1 2024 revenue would be down 50% versus the prior period and 2024 financial performance would suffer as customers used this excess inventory rather than purchase additional chips from Mobileye. See ¶¶82-95.	\$29.97	-24.5%
August 1, 2024	Defendants shockingly reduced guidance for the Company's 2024 financial performance 13% lower, citing continued reduction in volume for the EyeQ chip, which Defendants suggested related in part to "residue" excess inventory despite assurances to the contrary. See ¶¶96-100.	\$16.28	-22.5%

178. It was entirely foreseeable that Defendants' acts and materially false and misleading statements and omissions discussed herein would artificially inflate the price of Mobileye Class A common stock. It was also foreseeable to Defendants that their acts would cause the price of the Company's securities to fall as the artificial inflation caused by Defendants' misstatements was corrected when the truth was revealed. Thus, the fall in Mobileye's stock price was directly and proximately caused by Defendants' acts and materially false and misleading statements and omissions.

### VIII. INAPPLICABILITY OF STATUTORY SAFE HARBOR

- 179. The PSLRA's statutory safe harbor or the bespeaks-caution doctrine applicable to forward-looking statements under certain circumstances does not apply to any of the materially false and misleading statements and omissions pled in this Complaint.
- 180. None of the statements complained of herein was a forward-looking statement protected by the safe harbor. Instead, each was a historical statement or statement of purportedly current facts and conditions existing at the time or prior to when each statement was made, or a statement rendered materially misleading for omitting existing facts.
- 181. To the extent that any of the materially false and misleading statements alleged herein can be construed as forward-looking, those statements were not accompanied by meaningful cautionary language identifying important facts that could cause actual results to differ materially from those in the statements. As alleged above in detail, given the then-existing facts contradicting Defendants' statements, any generalized risk disclosures made by Defendants were insufficient to insulate them from liability for their materially false and misleading statements.
- 182. To the extent the statutory safe harbor otherwise would apply to any materially false and misleading statements pleaded herein, Defendants are liable for those materially false and misleading forward-looking statements because at the time each of those statements was made, the speaker knew that the particular forward-looking statement was false or misleading, or the statement was authorized and/or approved by an executive officer of Mobileye who knew that the statement was materially false or misleading when made.
- 183. Moreover, to the extent that Mobileye or the other Defendants issued any disclosures purporting to warn or caution investors of certain "risks," those disclosures were also materially false or misleading because they did not disclose the full scope of the risks and/or that the risks that were the subject of the warnings had already materialized, or that Mobileye and the

other Defendants had actual knowledge of undisclosed material adverse facts that rendered the purportedly cautionary disclosures materially false or misleading.

## IX. PRESUMPTION OF RELIANCE

- 184. At all relevant times, the market for Mobileye's Class A common stock was an efficient market for the following reasons, among others:
  - (a) Mobileye Class A common stock met the requirements for listing, and was listed and actively traded on the NASDAQ, a highly efficient and automated market;
  - (b) As a regulated issuer, Mobileye filed periodic public reports with the SEC;
  - (c) Mobileye regularly and publicly communicated with investors via established market communication mechanisms, including through regular disseminations of press releases on the national circuits of major newswire services and through other wide-ranging public disclosures, such as communications with the financial press, securities analysts, and other similar reporting services;
  - (d) Mobileye was followed by several securities analysts employed by major brokerage firms who wrote reports that were distributed to the sales force and certain customers of their respective brokerage firms. Each of these reports was publicly available and entered the public marketplace;
  - (e) The material misrepresentations and omissions alleged herein would tend to induce a reasonable investor to misjudge the value of Mobileye securities; and
  - (f) Without knowledge of the misrepresented or omitted material facts alleged herein, Lead Plaintiff and other members of the Class purchased or acquired Mobileye Class A common stock between the time Defendants misrepresented or failed to disclose material facts and the time the true facts were disclosed.

185. As a result of the foregoing, the market for Mobileye's Class A common stock reasonably promptly digested current information regarding Mobileye from all publicly available sources and reflected such information in the price of Mobileye Class A common stock. All purchasers of Mobileye Class A common stock during the Class Period suffered similar injury through their purchase of Mobileye Class A common stock at artificially inflated prices, and a presumption of reliance applies.

186. A class-wide presumption of reliance is also appropriate in this action under the United States Supreme Court's holding in *Affiliated Ute Citizens of Utah v. United States*, 406 U.S. 128 (1972) because the claims asserted herein against Defendants are predicated upon omissions of material fact for which there is a duty to disclose.

## X. CLAIMS FOR RELIEF

## **COUNT I**

# For Violations of Section 10(b) of the Exchange Act and SEC Rule 10b-5(b) Against Mobileye and the Executive Defendants

- 187. Lead Plaintiff repeats, incorporates, and realleges each and every allegation set forth above as if fully set forth herein.
- 188. This Count is asserted on behalf of all members of the Class against Defendant Mobileye and the Executive Defendants for violations of Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rule 10b-5(b) promulgated thereunder, 17 C.F.R. § 240.10b-5.
- 189. During the Class Period, Defendant Mobileye and the Executive Defendants violated Section 10(b) of the Exchange Act and Rule 10b-5(b) in that they made untrue statements of material fact and/or disseminated and/or approved and/or omitted to state material facts necessary to make the false or misleading statements specified above not misleading. Defendants' actions: (i) deceived the investing public, including Lead Plaintiff and other Class members, as

alleged herein; and (ii) caused Lead Plaintiff and other members of the Class to purchase Mobileye common stock at artificially inflated prices.

- 190. Defendant Mobileye and the Executive Defendants, individually and in concert, directly and indirectly, by the use, means, or instrumentalities of interstate commerce and/or of the mails: made various untrue and/or misleading statements of material facts and omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading; and made the above statements intentionally or with a severely reckless disregard for the truth, which did: (i) deceive the investing public, including Lead Plaintiff and the Class, regarding, among other things, the magnitude and source of Mobileye's revenue and earnings results and the true level of demand for Mobileye's EyeQ chip and other products; (ii) artificially inflate and maintain the market price of Mobileye common stock; and (iii) cause Lead Plaintiff and other members of the Class to purchase Mobileye common stock at artificially inflated prices and suffer losses when the true facts became known.
- 191. During the Class Period, Defendants made the false statements specified above, which they knew or recklessly disregarded to be false or misleading in that, in light of the circumstances under which they were made, the statements contained misrepresentations and/or failed to disclose material facts necessary in order to make the statements not misleading.
- 192. The Executive Defendants had actual knowledge of the misrepresentations and omissions of material fact set forth herein, or recklessly disregarded the true facts that were available to them. The Executive Defendants engaged in this misconduct to conceal Mobileye's true condition from the investing public and to support the artificially inflated prices of the Company's shares. The Executive Defendants' state of mind is imputed to Mobileye.

- 193. Lead Plaintiff and the Class have suffered damages in that, in reliance on the integrity of the market, they paid artificially inflated prices for Mobileye's shares. Lead Plaintiff and the Class would not have purchased the Company's shares at the prices they paid, or at all, had they been aware that the market prices for Mobileye shares had been artificially inflated by Defendants' fraudulent course of conduct.
- 194. As a direct and proximate result of Defendants' wrongful conduct, Lead Plaintiff and the other members of the Class suffered damages in connection with their respective purchases of the Company's shares during the Class Period.
- 195. By virtue of the foregoing, Mobileye and the Executive Defendants violated Section 10(b) of the Exchange Act and Rule 10b-5 promulgated thereunder.

## **COUNT II**

# For Violations of Section 10(b) of the Exchange Act and SEC Rules 10b-5(a) and (c) Against the Exchange Act Defendants

- 196. Lead Plaintiff repeats, incorporates, and realleges each and every allegation set forth above as if fully set forth herein.
- 197. This Count is asserted on behalf of all members of the Class against the Defendants for violations of Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b), and Rule 10b-5(a) and (c) promulgated thereunder, 17 C.F.R. § 240.10b-5.
- 198. Defendant Mobileye and the Executive Defendants violated Section 10(b) of the Exchange Act and Rules 10b-5(a) and (c) in that they (1) employed devices, schemes, and artifices to defraud; and (2) engaged in acts, practices, and a course of business that operated as a fraud and deceit upon Lead Plaintiff and others similarly situated in connection with their purchases of Mobileye common stock during the Class Period in an effort to maintain artificially high market prices for Mobileye common stock.

- 199. Defendant Mobileye and the Executive Defendants, individually and in concert, directly and indirectly, by the use, means, or instrumentalities of interstate commerce and/or of the mails, employed devices, schemes, and artifices to defraud and engaged and participated in a continuous course of conduct that operated as a fraud and deceit upon Lead Plaintiff and the Class in connection with the purchase and sale of Mobileye common stock, which did: (i) deceive the investing public, including Lead Plaintiff and the Class, regarding, among other things, the magnitude and source of Mobileye's revenue and earnings results and the true level of demand for Mobileye's EyeQ chip and other products; (ii) artificially inflate and maintain the market price of Mobileye common stock; and (iii) cause Lead Plaintiff and other members of the Class to purchase Mobileye common stock at artificially inflated prices and suffer losses when the true facts became known.
- 200. As part of their scheme to defraud investors in violation of Rule 10b-5(a) and (c), Mobileye and the Executive Defendants: (i) obligated its customers with minimum purchasing commitments for its critical EyeQ product and made it "impossible" for customers to adjust its orders to changes in market conditions; (ii) shipped over several years millions of excess EyeQ chips beyond market conditions; (iii) cannibalized the Company's future growth as customers refused to purchase additional EyeQ chips until they could work through their inventory buildup at the beginning of 2024; and (iv) falsely concealed the full fallout by assuming volumes would return
- 201. These deceptive acts were part of a course of conduct that operated as a fraud and deceit upon Lead Plaintiff and others similarly situated in connection with their purchases of Mobileye common stock during the Class Period in an effort to maintain artificially high market prices for Mobileye common stock.

- 202. As described above, Mobileye and the Executive Defendants acted with scienter throughout the Class Period, in that they either had actual knowledge of the misrepresentations or omissions of material facts set forth herein, or acted with reckless disregard for the truth in that they failed to ascertain and to disclose the true facts, even though such facts were available to them. Mobileye and the Executive Defendants engaged in this misconduct to conceal Mobileye's true condition from the investing public and to support the artificially inflated prices of the Company's common stock.
- 203. Lead Plaintiff and the Class have suffered damages in that, in direct reliance on the integrity of the market, they paid artificially inflated prices for Mobileye common stock, which artificial inflation was removed from the stock when the true facts became known. Lead Plaintiff and the Class would not have purchased Mobileye common stock at the prices they paid, or at all, had they been aware that the market prices for Mobileye common stock had been artificially inflated by the Executive Defendants' fraudulent course of conduct. It was also foreseeable to these Defendants that misrepresenting and concealing these material facts from the public would artificially inflate the price of Mobileye's common stock and that the revelation of the truth, would correct the artificial inflation and cause the price of Mobileye securities to decline.
- 204. As a direct and proximate result of these Defendants' wrongful conduct, Lead Plaintiff and the other members of the Class suffered damages attributable to the fraud alleged herein in connection with their respective purchases of the Company's common stock.
- 205. By virtue of the foregoing, Defendants violated Section 10(b) of the Exchange Act and Rules 10b-5(a) and (c), promulgated thereunder.

#### **COUNT III**

For Violations of Section 20(a) of the Exchange Act Against the Executive Defendants

- 206. Lead Plaintiff repeats, incorporates, and realleges each and every allegation set forth above as if fully set forth herein.
- 207. This count is asserted on behalf of all members of the Class against Defendants Shashua, Rojansky, Heller, and Galves for violations of Section 20(a) of the Exchange Act, 15 U.S.C. § 78t(a).
- 208. The Executive Defendants acted as controlling persons of Mobileye within the meaning of Section 20(a) of the Exchange Act, as alleged herein. By reasons of their high-level positions of control and authority as the Company's most senior officers, the Executive Defendants had the authority to influence and control, and did influence and control, the decision-making and the activities of the Company and its employees, and to cause the Company to engage in the wrongful conduct complained of herein. The Executive Defendants were able to influence and control, and did influence and control, directly and indirectly, the content and dissemination of the public statements made by Mobileye during the Class Period, thereby causing the dissemination of the materially false and misleading statements and omissions of material facts as alleged herein.
- 209. Each of the Executive Defendants spoke to investors or the public on behalf of the Company during the Class Period. Therefore, each of the Executive Defendants was able to influence and control, and did influence and control, directly and indirectly, the content and dissemination of the public statements made by Mobileye during the Class Period, thereby causing the dissemination of the materially false and misleading statements and omissions of material facts as alleged herein.
- 210. As set forth above, Mobileye and the Executive Defendants each violated Section 10(b) and Rule 10b-5 by their acts and omissions as alleged in this Complaint.

- 211. By virtue of their positions as controlling persons of Mobileye and as a result of their own aforementioned conduct, the Executive Defendants are liable pursuant to Section 20(a) of the Exchange Act, to Lead Plaintiff and the other members of the Class who purchased or otherwise acquired Mobileye Class A common stock. As detailed above, during the respective times, these Executive Defendants served as officers, directors, and/or senior personnel of Mobileye.
- 212. As a direct and proximate result of the Executive Defendants' conduct, Lead Plaintiff and the other members of the Class suffered damages in connection with their purchase or acquisition of Mobileye Class A common stock.

#### XI. CLASS ACTION ALLEGATIONS

- 213. Lead Plaintiff brings this action as a class action pursuant to Federal Rules of Civil Procedure 23(a) and 23(b)(3) on behalf of a Class consisting of all those who purchased or otherwise acquired Mobileye Class A common stock between January 26, 2023, and August 1, 2024, inclusive, and who were damaged thereby (the "Class"). Excluded from the Class are Defendants and their immediate families, the officers and directors of the Company at all relevant times, members of their immediate families, and Defendants' legal representatives, heirs, successors, or assigns, and any entity in which defendants have or had a controlling interest.
- 214. The members of the Class are so numerous that joinder of all members is impracticable. Throughout the Class Period, Mobileye shares were actively traded on the NASDAQ. As of July 31, 2024, there were over 99 million shares of Mobileye Class A common stock outstanding. While the exact number of Class members is unknown to Lead Plaintiff at this time and can only be ascertained through appropriate discovery, Lead Plaintiff believes that there are at least hundreds, if not thousands, of members of the proposed Class. Class members who purchased Mobileye common stock may be identified from records maintained by Mobileye or its

transfer agent(s) and may be notified of this class action using a form of notice similar to that customarily used in securities class actions. Disposition of their claims in a class action will provide substantial benefits to the parties and the Court.

- 215. Lead Plaintiff's claims are typical of Class members' claims, as all members of the Class were similarly affected by Defendants' wrongful conduct in violation of federal laws as complained of herein.
- 216. Lead Plaintiff will fairly and adequately protect Class members' interests and has retained competent counsel experienced in class actions and securities litigation. Lead Plaintiff has no interests that conflict with the interests of the Class.
- 217. Common questions of law and fact exist as to all Class members and predominate over any questions solely affecting individual Class members. Among the questions of fact and law common to the Class are: (a) whether Defendants' misrepresentations, omissions, scheme and acts, as alleged herein violated the federal securities laws; (b) whether the Executive Defendants are personally liable for the alleged misrepresentations, omissions, and scheme and acts described herein; (c) whether Defendants' misrepresentations, omissions, and scheme as alleged herein caused the Class members to suffer a compensable loss; and (d) the proper way to measure damages.
- 218. A class action is superior to all other available methods for the fair and efficient adjudication of this action. Joinder of all Class members is impracticable. Additionally, the damage suffered by some individual Class members may be relatively small such that the burden and expense of individual litigation make it impossible for such members to individually redress the wrong done to them. There will be no difficulty in the management of this action as a class action.

#### XII. PRAYER FOR RELIEF

WHEREFORE, Lead Plaintiff prays for relief and judgment, as follows:

- (a) Determining that this action is a proper class action under Rule 23 of the Federal Rules of Civil Procedure;
- (b) Awarding compensatory damages in favor of Lead Plaintiff and the other Class members against all Defendants, jointly and severally, for all damages sustained as a result of Defendants' wrongdoing, in an amount to be proven at trial, including interest thereon;
- (c) Awarding Lead Plaintiff and the Class their reasonable costs and expenses incurred in this action, including counsel fees and expert fees;
- (d) Awarding such equitable/injunctive or other and further relief as the Court may deem just and proper.

#### XIII. JURY DEMAND

Lead Plaintiff hereby demands a trial by jury.

Dated: September 13, 2024 Respectfully submitted,

/s/ Jesse L. Jensen

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